



**Scotiabank & Trust (Cayman) Ltd**  
**Basel Pillar 3 Disclosure**  
**Q4 2024**  
**For the period ended: October 31, 2024**

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# Part 1 – OV1 – Overview of Risk Weighted Assets

## Risk Management Framework

The primary goals of risk management are to ensure that the outcomes of risk-taking activities are consistent with the Bank’s strategies and risk appetite, and that there is an appropriate balance between risk and reward to maximize shareholder value. Scotiabank’s Enterprise-Wide Risk Management Framework articulates the foundation for achieving these goals. This Framework is subject to constant evaluation in order for it to meet the challenges and requirements of the global markets in which the Bank operates, including regulatory standards and industry best practices. The risk management programs of the Bank are aligned in all material respects to the Bank’s risk management framework. They are designed to identify, assess, and mitigate threats and vulnerabilities to which the Bank is exposed and serve to enhance its overall resilience.

The Bank has a robust enterprise-wide risk management framework in place. This framework enables the Bank to identify risks to which it is exposed so that they can be appropriately managed and monitored. These risks include, but not limited to, credit (including concentration risks), market, operational and business risks.



The Bank’s risk management framework is applied on an enterprise-wide basis and consists of five key elements:

- Risk Governance
- Risk Appetite
- Risk Management Tools
- Risk Identification and Assessment
- Risk Culture

### Risk Governance

The Bank has a well-established risk governance structure, with an active and engaged Board of Directors supported by an experienced executive management team. Decision-making is highly centralized through several executive and senior risk management committees. The Bank’s risk management framework is predicated on the three lines of defence model. Within this model:

- The First Line of Defence (typically comprised of the business lines and most corporate functions)
  - Incurs and owns the risks
  - Designs and executes internal controls
  - Ensures that the risks generated are identified, assessed, managed, and monitored, reported on, within risk appetite, and in compliance with relevant policies, guidelines, and limits.
- The Second Line of Defence (typically comprised of control functions such as Global Risk Management, Compliance and Finance)
  - Provides independent oversight and effective challenge of the First Line of Defence
  - Establishes risk appetite, risk limits, policies, and frameworks, in accordance with best practice and regulatory requirements
  - Measures, monitors, controls, and reports on risks taken in relation to limits and risk appetite, and on emerging risks.
- The Third Line of Defence (Audit Department) provides enterprise-wide independent, objective assurance over the design and operating effectiveness of the Bank's internal control, risk management and governance processes.

All employees are, for some of their activities, risk owners, as all employees can generate reputational and operational risks in their day-to-day activities and are held accountable for owning and managing these risks.

### **Risk Appetite**

Scotiabank & Trust Company Limited (STCL) recognizes that sound internal risk management is essential to its prudent operation, particularly with the growing complexity, diversity, and volume of business, facilitated by rapid advances in technology and communications. To facilitate risk assessment STCL has established and implemented appropriate and prudent policies covering all activities and presents these policies to the Board for review and approval on an annual basis. The risks of all existing business are assessed by their measurement against the policies and metrics set out in these papers such as products limits and concentration limits. Investments in new products, and participation in new markets is conducted only after a complete evaluation of the activity is made to determine whether it is within STCL's overall risk tolerance and specific business mission and that appropriate controls and limits on the activity are established. STCL's Board articulates its appetite for risk through the approved business plan, the individual approved Policy papers, the limits (product & counterparty) that it sets and the decisions it makes on major transactions proposed to it. STCL's appetite for risk is considered moderate. There is a strong ethos of capital preservation.

In setting its risk appetite, the Board considers both the qualitative and quantitative aspects of risk, as follows:

#### **Qualitative considerations**

- The Bank must have enough capital to meet its current and future business plans.
- STCL's business activities should be predictable and consistent with its objectives and risk tolerance, ensuring an appropriate balance between risk and reward.

#### **Quantitative considerations**

- Target capital ratio of 15% – STCL's total capital shall be 300 basis points (bps) in excess of regulatory capital requirements of 12%,
- Earning growth is measured by Return of Equity ratio and monitored through net profit after tax.

STCL's Senior Management is charged by the Board with carrying out the business of the company in line with its stated risk appetite and strategy. Management is guided by the policy papers and limits. Risk indicators such as limit reports, stress/scenario tests, ratings, pricing, and spreads are reviewed periodically by Senior Management, and operating decisions are made based on the information contained therein.

The Risk Appetite Framework and various risk management policies are reviewed and updated annually under the following process:

- The Scotia Group Jamaica (SGJ) Risk Management Team is the policy owner responsible for preparing the Cayman-specific Risk Appetite Framework, based on the Framework provided by BNS Canada (parent) and discussions with Senior Management of STCL (based on the Board approved business plan).
- Once a draft is prepared, it is submitted to Senior Management of STCL (including the Managing Director and Finance Director) for their review and final recommendations.
- Advice and Counsel and support in development of the Policy is then provided by BNS Canada (parent).
- Senior Management of STCL then recommends it to the Managing Director for presentation to the Board; and
- The Risk Appetite Framework is then presented to the Board for review and approval.
- Upon approval, the Risk Appetite Framework owner and the Senior Management Team will communicate and distribute the approved Risk Appetite Framework (or relevant sections) to the appropriate individuals and units as required.

## **Risk Measurement Tools**

STCL's risk management framework is supported by a variety of risk management tools that are used individually and/or jointly to manage enterprise-wide risks. Risk management tools are regularly reviewed and updated to ensure consistency with risk-taking activities, and relevance to the business and financial strategies of the Bank.

## **Frameworks, Policies and Limits**

### **Frameworks and Policies**

STCL develops and implements its key risk frameworks and policies in consultation with the Board and various stakeholders. Such frameworks and policies are also subject to the requirements and guidelines of the Bank Act, the requirements and expectations of the regulators and activities in which we conduct business, and in consideration of industry best practices. Frameworks and policies apply to specific types of risk or to the activities that are used to measure and control risk exposure. They are developed in consultation with various stakeholders across risk management and other control and corporate functions, business lines and the Audit Department. Their development and implementation are guided by the Bank's risk appetite, governance standards and set the limits and controls within which the Bank can operate. STCL also receive advice and counsel from its parent company in respect of our risk frameworks and policies to ensure alignment with our head office. Key risk frameworks and policies may be supported by standards, procedures, guidelines, and manuals.

## **Limits**

Limits govern and control risk-taking activities within the appetite and tolerances established by the Board and executive management. Limits also establish accountability for key tasks in the risk-taking process and establish the level or conditions under which transactions may be approved or executed.

## **Risk Measurement**

The measurement of risk is a key component to our risk management framework. The measurement methodologies may apply to a group of risks or a single risk type and are supported by an assessment of qualitative risk factors to ensure the level of risks are within the Bank's risk appetite. STCL utilizes various risk techniques such as: models; stress testing; scenario and sensitivity analysis; and back testing using data with forward-looking projections based on plausible and worst case economic and financial market events; to support its risk measurement activities.

## **Models**

The use of quantitative risk methodologies and models are subject to effective oversight and a strong governance framework which includes the application of sound and experienced judgment. The development, design, independent review and testing, and approval of models are subject to the Model Risk Management Policy. The Bank employs models for a number of important risk measurement and management processes including:

- regulatory and internal capital
- Internal risk management
- Valuation/pricing and financial reporting
- Business decision-making for risk management
- Stress Testing

## **Discussion and Analysis Forward-Looking Exercises**

### **Stress Testing**

Stress testing programs at both the enterprise-wide level and individual risk level allow the Bank to estimate the potential impact on the Bank's performance resulting from significant changes in market conditions, credit environment, liquidity demands, or other risk factors. Enterprise-wide stress testing is also integrated with both the strategic and financial planning processes, as well as financial crisis management planning. The development, approval and on-going review of the Bank's stress testing programs are subject to policy, and the oversight of the Stress & Scenarios Committee (SSC) or other management committees as appropriate. The SSC is also responsible for reviewing and approving stress test and IFRS 9 related scenarios and models for implementation and use. Each stress testing program is developed with input from a broad base of stakeholders, and results are integrated into management decision making processes for capital adequacy and/or allocation, funding requirements and strategy, risk appetite setting and limit determinations. The stress testing programs are designed to capture various types of stress scenarios with differing severities and time horizons. Other tests are conducted, as required, at the enterprise-wide level and within specific functional areas to test the decision-making processes of the Senior Management team and key personnel, by simulating a potential stress scenario.

Simulated stress scenarios may include several complexities and disruptions through which Senior Management are engaged to make certain key decisions. These are: (1) Pandemic and Local Recession, (2) Internal Fraud, (3) Natural Disaster – Hurricane/Earthquake and (4) Combined Pandemic and Local Recession plus Internal Fraud. The exercises may also be designed to test the applicability and relevance of available data and the timeliness of reporting for decision making under stressed/crisis conditions.

### **Risk Identification and Assessment**

Risk identification and assessment is performed on an ongoing basis through the following:

- Transactions – risks, including credit and market exposures, are assessed by the business lines as risk owners with CMRM and Global Risk Management (GRM) providing review and effective challenge, as applicable
- Monitoring – risks are identified by constantly monitoring and reporting current trends and analysis, top and emerging risks and internal and external significant adverse events impacting the Bank
- New Products and Services – new or significant change to products, services and/or supporting technology are assessed for potential risks through the New Initiatives Risk Assessment Program
- Strategic Investments – investment transactions are thoroughly reviewed for risks and are approved by the Operating Committee with advice and counsel from the Strategic Transactions and Investment Committee (STIC) who provides direction and guidance on effective allocation and prioritization of resources
- Self Assessments – operational risks through people, processes and systems are periodically self-assessed by the risk owners with the responsible second line of defense providing effective challenge on an annual basis, the Bank undergoes a Bank-wide risk assessment that identifies the material risks faced by the Bank for the Internal Capital Adequacy Assessment Process (ICAAP) and the determination of internal capital. This process evaluates the risks and determines the pervasiveness of the risk across multiple business lines, the significance of the risk to a specific business line, the likelihood and potential impact of the risk and whether the risk may cause unexpected losses in income and therefore would be mitigated by internal capital. The process also reviews other evolving and emerging risks and includes qualitative considerations such as strategic, economic and ESG risk factors. The identified risks are ascribed a rating of how probable and impactful they may be and are used as an important input in the ICAAP process and the determination of internal capital. As part of this annual risk assessment process the Bank's Principal Risks for the year are identified through consultation with various risk owners and/or stakeholders and confirmed by the Chief Risk Officer.

### **Monitoring and Reporting**

The Bank continuously monitors its risk exposures to ensure business activities are operating within approved risk appetite limits, thresholds, or guidelines. Risk owners are responsible for identifying and reporting breaches of early warning thresholds and risk appetite limits or any other deteriorating trends in risk profile, as well as highlighting evolving external risk factors, to Senior Management and/or the Board, as appropriate. Regular ongoing risk reporting to Senior Management and the Board of Directors aggregates measures of risk for all products and business lines, across the Bank's global footprint, and are used to ensure compliance with risk appetite, policies, limits, and guidelines. They also provide a clear statement on the types, amounts, and sensitivities of the various risks in the portfolio. Senior management and the Board use this information to understand the Bank's risk profile and the

performance of the portfolios. A comprehensive summary of the Bank's risk profile and performance of the portfolio are presented to the Board of Directors on a quarterly basis.

### **Principal Risk Types**

The Bank's Principal Risk types are reviewed annually as part of the Assessment of Risks process to determine that they adequately reflect the Bank's risk profile. Principal Risks are defined as: Those risks which management considers of primary importance: i) having a significant impact or influence on the Bank's primary business and revenue generating activities (Financial Risks) or ii) inherent in the Bank's business and can have significant negative strategic, business, financial and/or reputational consequences (Non-Financial Risks).

Principal Risks are assessed on an annual basis considering, amongst other things, the following factors:

- Potential impact (direct or indirect) on the Bank's financial results, operations, and strategy
- Effect on the Bank's long-term prospects and ongoing viability
- Regulatory focus and/or social concern
- Short to mid-term macroeconomic and market environment
- Financial and human resources required to manage and monitor the risk
- Establishment of key risk indicators, performance indicators or management limits to monitor and control the risk
- Peer identification and global best practices
- Regular monitoring and reporting to the Board on the risk is warranted

Once a Principal Risk has been identified, governance structures and mechanisms must be in place for that risk:

- Committee governance structures have been established to manage the risk.
- Dedicated 2<sup>nd</sup> line resources are in place providing effective challenge.
- Frameworks and supporting policies, procedures and guidelines have been developed and implemented to manage the risk as appropriate.
- Risk appetite limits have been established supported by management limits, early warning thresholds and key risk indicators as appropriate for the risk.
- Adequate and effective monitoring and reporting has been established to the Board, executive and Senior Management, including from subsidiaries.
- Board and executive management have clear roles and responsibilities in relation to risk identification, assessment, measurement, monitoring and reporting to support effective governance and oversight.

### **Principal Risks are categorized into two main groups:**

**Financial Risks:** Credit, liquidity and market are risks that are directly associated with the Bank's primary business and revenue generating activities. The Bank understands these risks well and takes them on to generate sustainable, consistent, and predictable earnings. Financial risks are generally quantifiable and are relatively predictable. The Bank has a higher risk appetite for financial risks which are a fundamental part of doing business; but only when they are well understood, within established limits, and meet the desired risk and return profile.

**Non-Financial Risks:** These include compliance, cyber security & information technology (IT), data, environmental, social & governance (ESG), model, money laundering / terrorist financing and sanctions, operational, reputational, strategic risks. These risks are inherent in our business and can have significant



negative strategic, business, financial and/or reputational consequences if not managed properly. In comparison to financial risks, non-financial risks are less predictable and more difficult to define and measure. The Bank has low risk appetite for non-financial risks and mitigates these accordingly.

### Significant Adverse Events

The Bank defines a Significant Adverse Event (SAE) as an internally or externally occurring event that has resulted, or may result in, a significant impact on the Bank's financial performance, reputation, risk appetite, regulatory compliance, or operations. Significant is defined as the relative importance of a matter within the context in which it is being considered, including quantitative and qualitative factors, such as magnitude, nature, effect, relevance, and impact.

### Risk Culture

The Bank's risk culture is influenced by numerous factors including the interdependent relationship amongst the Bank's risk governance structure, risk appetite, strategy, organizational culture, and risk management tools. A strong risk culture is a key driver of conduct. It promotes behaviours that align to the Bank's values and enables employees to identify risk taking activities that are beyond the established risk appetite. The Bank's Risk Culture program is based on four indicators of a strong risk culture:

- Tone from the Top – Leading by example including clear and consistent communication on risk behaviour expectations, the importance of the Bank's values, and fostering an environment where everyone has ownership and responsibility for “doing the right thing”
- Accountability – All employees are accountable for risk management. There is an environment of open communication where employees feel safe to speak-up and raise concerns without fear of retaliation and consequences for not adhering to the desired behaviours.
- Risk Management – Risk taking activities are consistent with the Bank's strategies and risk appetite. Risk appetite considerations are embedded in key decision-making processes.
- People Management – Performance and compensation structures encourage desired behaviours and reinforce the Bank's values and risk culture. Employees are rewarded for ‘how’ results are achieved in addition to ‘what’ is achieved.
- Other elements that influence and support the Bank's risk culture:
  - i. **Scotiabank Code of Conduct (our “Code”)**: describes standards of conduct required of employees, contingent Workers, directors, and officers of the Bank. All Scotia Bankers are required to receive, read, and comply with our Code, and any other applicable Scotiabank policies and affirm their compliance within the required timeline on an annual basis. This includes an annual Code acknowledgement that they have read and complied with our Code and all applicable Scotiabank policies and procedures; and reported any breaches or suspected breach in accordance with the provisions set out in our Code or policy respectively.
  - ii. **Values**: Respect – Value Every Voice; Integrity – Act with Honour; Accountability – Make it Happen; Passion – Be Your Best.
  - iii. **Communication**: The Bank actively communicates risk appetite, and how it relates to promoting a sound risk culture. This is done through town halls, emails, Business Information bulletin and notice board.
  - iv. **Compensation**: programs are structured to comply with compensation-related principles and regulations and discourage behaviours that are not aligned with the Bank's values and Scotiabank Code of Conduct, and ensure that such behaviours are not rewarded.

- v. **Training:** risk culture is continually reinforced by providing effective and informative mandatory and non-mandatory training modules for all employees on a variety of risk management topics.
- vi. **Decision-making on risk issues is highly centralized:** the flow of information and transactions to senior and executive committees keeps management well informed of the risks the Bank faces and ensures that transactions and risks are aligned with the Bank's risk appetite.
- vii. **Employee goals:** all employees across the Bank have a risk goal assigned to them annually.
- viii. **Executive mandates:** all Executives across the Bank have risk management responsibilities within their mandates.

Scotiabank & Trust Cayman Limited has a target capital ratio of 15% which is three hundred (300) basis points more than regulatory capital requirements of 12%.

The following table analyses the minimum capital requirement as of 31 October 2024:

<b>OV1: Overview of RWA</b>					
USD (in \$000)		a	b	c	
		RWA			Minimum capital requirements <sup>(1)</sup>
		Q4 2024	Q3 2024	Q4 2024	
1	Credit risk (excluding counterparty credit risk)	1,172,579	1,272,443	140,709	
2	Securitisation exposures				
3	Counterparty credit risk (CCR)				
4	Of which: Current Exposure method	-	-		
5	Of which: Standardized method				
6	Market risk	159,703	177,672	19,164	
7	Of which: Equity Risk				
8	Operational Risk	313,079	313,079	37,569	
9	Of which: Basic Indicator Approach	313,079	313,079	31,950	
10	Of which: Standardized Approach				
11	Of which: Alternative Standardized approach				
12	<b>Total (1 + 2+3+6+8)</b>	<b>1,645,360</b>	<b>1,763,193</b>	<b>197,443</b>	

Total RWA decreased by \$11.7 million (-0.7%) compared to the prior quarter, driven mainly by redemption of Subordinate Bonds and lower loan volumes.

## **Part 2 - LIA – Explanations of differences between accounting and regulatory exposures amounts**

### **Reporting Differences**

Reported balances for Cash and Deposits (including affiliate) had a marginal variance due to the reclassification of overdrawn settlements accounts were from cash and reported as 'Other Borrowings'. This was to facilitate a seamless reporting across the various regulatory reports including the Locational Banking Statistics (LBS) and Domestic Banking Activities (DBA).

### **Valuations**

All financial instruments are measured at fair value on initial recognition. Subsequent measurement of a financial instrument depends on its classification. The contractual cash flow characteristics of a financial instrument and the business model under which it is held determines such classification. Non-trading loans and receivables, certain securities and most financial liabilities are carried at amortized cost unless classified or designated as fair value through profit and loss or fair value through other comprehensive income at inception. Fair value of a financial asset or liability is the price that would be received in order to sell an asset or paid to transfer a liability in an orderly transaction between market participants in the principal, or in its absence, the most advantageous market to which the Bank has access at the measurement date.

The best evidence of fair value for a financial instrument is the quoted price in an active market. Unadjusted quoted market prices for identical instruments represent a Level 1 valuation. Quoted prices are not always available for over-the-counter transactions, as well as transactions in inactive or illiquid markets. In these instances, internal models that maximize the use of observable inputs are used to estimate fair value. The chosen valuation technique incorporates all factors that market participants would factor when pricing a transaction. When all significant inputs are observable, the valuation is classified as Level 2. Financial instruments traded in a less active market have been valued using indicative market prices, present value of cash flows or other valuation techniques. Fair value estimates normally do not consider forced or liquidation sales. Where financial instruments trade in inactive markets or when using models where observable parameters do not exist, significant management judgement is required for valuation purposes, such as multiple of the underlying earnings, pricing by third party providers, discount rates, volatilities, and correlations. Valuations that require the significant use of unobservable inputs are considered Level 3. The calculation of estimated fair value is based on market conditions at a specific point in time and therefore may not be reflective of future fair values.

Where quoted prices are not readily available, such as for transactions in inactive or illiquid markets, internal models that maximize the use of observable inputs are used to estimate fair value. An independent Senior Management committee within GRM oversees the vetting, approval and ongoing validation of valuation models used in determining fair value. Risk policies associated with model development are approved by Executive Management and/or key risk committees.

In determining fair value for certain instruments or portfolios of instruments, valuation adjustments or reserves may be required to arrive at a more accurate representation of fair value. The Bank's policy of applying valuation reserves to a portfolio of instruments is approved by a Senior Management committee. These reserves include adjustments for credit risk, bid-offer spreads, unobservable parameters,

constraints on prices in inactive or illiquid markets and when applicable, funding costs. The methodology for the calculation of valuation reserves is reviewed at least annually by Senior Management.

## **Valuation Methodology by Instrument**

### Cash and cash equivalents

Cash and cash equivalents comprise cash resources and deposits with affiliate banks with original terms to maturity of three months or less. Cash and cash equivalents, deposits with affiliate banks, investments in affiliates, debt instruments and other assets are measured at amortized cost in the consolidated statement of financial position.

### Debt instruments measured at amortized cost

Debt instruments are measured at amortized cost if they are held within a business model whose objective is to hold for collection of contractual cash flows where those cash flows represent solely payments of principal and interest. After initial measurement, debt instruments in this category are carried at amortized cost. Interest income on these instruments is recognized in interest income using the effective interest rate method. The effective interest rate is the rate that discounts estimated future cash payments or receipts through the expected life of the financial asset to the gross carrying amount of a financial asset. Amortized cost is calculated by considering, any discount or premium on acquisition, transaction costs and fees that are an integral part of the effective interest rate.

Impairment on debt instruments measured at amortized cost is calculated using the expected credit loss approach. Loans and debt securities measured at amortized cost are presented net of the allowance for credit losses (ACL) in the statement of financial position.

The Group does not hold loans and debt instruments other than those classified for measurement through amortized cost.

### Treasury Bills measured at FVTPL

The Group holds US Treasury Bills, which are designated Held-to-Maturity and measured at Amortized cost in the consolidated statement of financial position.

### Deposits

Deposits include customer deposits, deposits from other banks, affiliates, and the ultimate parent Group. Deposits are measured at amortized cost.

Financial liabilities are classified into one of the following measurement categories:

- i. Fair value through profit or loss (FVTPL).
- ii. Amortized cost; or
- iii. Designated at FVTPL.

The following tables (LI1 and LI2) reconciles the carrying values of regulatory and financial accounting disclosures as of 31 October 2024:

<b>LI1: Differences between accounting and regulatory scopes of consolidation and mapping of financial statement categories with regulatory risk categories</b>							
Q4 2024 USD (in \$000)	a	b	c	d	e	f	g
	Carrying values as reported in published financial statements	Carrying values under scope of regulatory consolidation	Carrying values of items:				
Assets			Subject to credit risk framework	Subject to counterparty credit risk framework	Subject to the securitization framework	Subject to the market risk framework	
Cash on hand and with banks	180,986	180,986	175,304				
Deposits with affiliates	1,754,123	1,754,123	1,754,123				
Investments - Held-to-maturity	733,329	733,329	733,329				
Investment in affiliates	9	9	9				
Loans and advances to customers	671,569	671,569	671,569				
Other Assets	59,362	59,362	59,362				
<b>Total assets</b>	<b>3,399,377</b>	<b>3,399,378</b>	<b>3,393,696</b>	-	-	-	-
Liabilities							
Deposits from banks and Related Party non banks	526,996	570,250					570,250
Customer accounts	1,804,191	1,760,937					1,760,937
Other Liabilities	111,203	111,203					111,203
<b>Total liabilities</b>	<b>2,442,391</b>	<b>2,442,390</b>	-	-	-	-	<b>2,442,390</b>
(1) Differences in affiliate balance due to the reclassification of overdrawn settlement account.							

## LI2: Main sources of differences between regulatory exposure amounts and carrying values in financial statements

Q4 2024 USD (in \$000)		a	b	c	d	e
		Total	Items subject to: <sup>(1)</sup>			
			Credit risk framework	Securitization framework	Counterparty credit risk framework	Market risk framework
1	Asset carrying value amount under scope of regulatory consolidation (as per template LI1)	3,399,378	3,393,696			
2	Liabilities carrying value amount under regulatory scope of consolidation (as per template LI1)	-	-			
3	Total net amount under regulatory scope of consolidation	3,399,378	3,393,701			
4	Off-balance sheet amounts	133,712	26,742			
5	Differences in valuations					
6	Differences due to different netting rules, other than those already included in row 2					
7	Differences due to consideration of provisions					
8	Differences due to prudential filters					
9	Exposure amounts considered for regulatory purposes <sup>(6)</sup>	3,533,090	3,420,443	-	-	-

### **Part 3 - CAP – Details on the Bank’s capital, including specific capital instruments**

For accounting and regulatory purposes, the business units within the bank are consolidated at 100%. The group comprises of an unrestricted license for Banking, Trust Services and a financial instrument business license operating in Japan through our subsidiary Scotia Securities Asia Limited. Under the group banking license, we offer Mutual Fund Administration and Insurances Broker Services and our banking services have been extended to serve customers in Latin America through our Offshore Business Unit. The bank does not currently have any restrictions or impediments on transfer of funds within the group. The insurance agency business is not a subsidiary and as such has no separately identifiable share capital.

STCL is committed to maintaining a solid capital base to support the risks associated with its diversified businesses. Strength in capital management contributes to safety for the Bank’s customers particularly during times of stress, while allowing the Bank to take advantage of growth opportunities as they arise. We are committed to the prevention of any breach to its regulatory minimum capital requirements and to maintain a solid capital base to support the risks associated with its diverse business.

The following table defines the regulatory capital requirement as of 31 October 2024:

<b>CAP: Details on the bank's capital, including specific capital instruments</b>		
		Q4 2024 USD(in \$000)
<b>Table 1: Scope</b>		
(a)	<b>Scotiabank and Trust Cayman Limited</b>	
(b)	For accounting and regulatory purposes, the business units within the bank are consolidated at 100%. The group comprises of an unrestricted license for Banking, Trust Services and a financial instrument business license operating in Japan through our subsidiary Scotia Securities Asia Limited. Under the group banking license, we offer Mutual Fund Administration and Insurances Broker Services and our banking services have been extended to serve customers in Latin America through our Offshore Business Unit.	
(c)	The bank does not currently have any restrictions or impediments on transfer of funds within the group.	
(d)	The insurance agency business is not a subsidiary and as such no separately identifiable share capital.	
<b>Table 2: Capital Structure</b>		
(a)	<b>The capital structure comprise solely of ordinary shares with a par value of US\$1.00 each and retained earnings.</b>	
	The amount of Tier 1 capital, with specific disclosure of:	956,992
	Paid-up Share Capital/Common Stock	203,640
	Reserves	753,352
	Minority interests in the equity of subsidiaries	
	Qualifying innovative instruments	
(b)	Other capital instruments	
	Surplus capital from insurance companies	
	Regulatory calculation differences deducted from Tier 1 capital	
	Other amounts deducted from Tier 1 capital, including goodwill	
	Investments	
(c)	The total amount of Tier 2 and Tier 3 capital	-
(d)	Other deductions from capital	
(e)	Total eligible capital	956,992
<b>Table 3: Capital Adequacy</b>		
(a)	The bank has implemented a comprehensive capital management framework which aims to ensure that the bank's capital is adequate to meet current and future risks and achieve its strategic objectives. The key components include sound corporate governance; creating a comprehensive risk appetite for the bank; managing and monitoring capital, both currently and prospectively.	
	Capital requirements for Credit Risk	141,816
	Portfolios subject to standardised or simplified standardised approach, disclosed separately for each portfolio; and Securitisation exposures.	1,181,803
(b)	Capital requirements for Market Risk	12,776
	Standardised Approach	159,703
(c)	Capital requirements for Operational Risk	25,046
	Basic Indicator Approach	313,079
	Standardised Approach	
	Alternative Standardised Approach	
(d)	Total and Tier 1 capital ratio	57.84%
	For the top Consolidated group	57.84%
	For significant bank subsidiaries (stand alone or sub-consolidated).	



### 3.1 – LR1: Summary comparison of accounting assets vs leverage ratio exposure measure

The Cayman Islands Monetary Authority (CIMA) introduced a simple, transparent, non-risk-based leverage ratio, to supplement its risk-based capital requirements in its Rules, Conditions and Guidelines on Minimum Capital Requirements (Pillar I) (the “Minimum Capital Requirements”). The leverage ratio is computed as the ratio of Tier 1 capital to the Bank's average total consolidated assets. It is recommended that Banks maintain a leverage ratio in excess of 3% under Basel III.

The following table analyses the carrying values of regulatory and financial accounting disclosures as of 31 October 2024:

LR1: Summary comparison of accounting assets vs leverage ratio exposure measure		
	USD (in \$'000)	Q4 2024
1	Total consolidated assets as per published financial statements	3,399,377
2	Adjustment for investments in banking, financial, insurance or commercial entities that are consolidated for accounting purposes but outside the scope of regulatory consolidation	
3	Adjustment for securitized exposures that meet the operational requirements for the recognition of risk transference	
4	Adjustments for temporary exemption of central bank reserves (if applicable)	
5	Adjustment for fiduciary assets recognized on the balance sheet pursuant to the operative accounting framework but excluded from the leverage ratio exposure measure	
6	Adjustments for regular way purchases and sales of financial assets subject to trade date accounting	
7	Adjustments for eligible cash pooling transactions	
8	Adjustments for derivative financial instruments	
9	Adjustment for securities financing transactions (i.e. repurchase agreements and similar secured lending)	
10	Adjustment for off balance sheet items (i.e. conversion to credit equivalent amounts of off-balance sheet exposures)	26,742
11	Adjustments for prudent valuation adjustments and specific and general provisions which have reduced Tier 1 capital	
12	Other adjustments	333,300
13	<b>Leverage ratio exposure measure</b>	<b>3,759,419</b>

### 3.2 – LR2: Leverage Ratio Common Disclosure

The Bank's leverage ratio for Q4 2024 was 24.34%, representing a 21.34% buffer, above the regulator minimum requirement of 3%.

LR2: Leverage ratio common disclosure		
USD (in \$'000)		a
		Q4 2024
<b>On-balance sheet exposures</b>		
1	On-balance sheet exposures (excluding derivatives and securities financing transactions (SFTs), but including collateral)	3,400,432
2	Gross up for derivatives collateral provided where deducted from balance sheet assets pursuant to the operative accounting framework	
3	(Deductions of receivable assets for cash variation margin provided in derivatives transactions)	
4	(Adjustment for securities received under securities financing transactions that are recognised as an asset)	
5	(Specific and general provisions associated with on balance sheet exposures that are deducted from Basel III Tier 1 capital)	(6,731)
6	(Asset amounts deducted in determining Basel III Tier 1 capital and regulatory adjustments)	
7	<b>Total on balance sheet exposures (excluding derivatives and SFTs) (sum of rows 1 to 6)</b>	<b>3,393,701</b>
<b>Derivative exposures</b>		
8	Replacement cost associated with <i>all</i> derivatives transactions (where applicable net of eligible cash variation margin and/or with bilateral netting)	
9	Add-on amounts for PFE associated with <i>all</i> derivatives transactions	
10	(Exempted CCP leg of client-cleared trade exposures)	
11	Adjusted effective notional amount of written credit derivatives	
12	(Adjusted effective notional offsets and add-on deductions for written credit derivatives)	
13	<b>Total derivative exposures (sum of rows 8 to 12)</b>	
<b>Securities financing transaction exposures</b>		
14	Gross SFT assets (with no recognition of netting), after adjustment for sale accounting transactions	
15	(Netted amounts of cash payables and cash receivables of gross SFT assets)	
16	Counterparty credit risk exposure for SFT assets	
17	Agent transaction exposures	
18	<b>Total securities financing transaction exposures (sum of rows 14 to 17)</b>	
<b>Other off-balance sheet exposures</b>		
19	Off-balance balance sheet exposure at gross notional amount	133,712
20	(Adjustments for conversion to credit equivalent amounts)	(26,742)
21	(Specific and general provisions associated with off balance sheet exposures deducted in determining Tier 1 capital)	
22	<b>Off-balance sheet items (sum of rows 19 to 21)</b>	<b>106,969</b>
<b>Capital and total exposures</b>		
23	<b>Tier 1 capital</b>	<b>956,992</b>
24	<b>Total exposures (sum of rows 7,13,18 and 22)</b>	<b>3,500,671</b>
<b>Leverage ratio</b>		<b>27.34%</b>
25	<b>Basel III leverage ratio (including the impact of any applicable temporary exemption of central bank reserves)</b>	<b>27.34%</b>
25a	Basel III leverage ratio (excluding the impact of any applicable temporary exemption of central bank reserves)	
26	<b>National minimum leverage ratio requirement</b>	<b>3.00%</b>
27	<b>Applicable leverage buffers</b>	<b>24.34%</b>

## Part 4 - CRA – General qualitative information about credit risk

### Overview

Credit Risk is the risk of financial loss resulting from the failure of a borrower or counterparty, for any reason, to fully honour its financial or contractual obligations to STCL. Credit risk arises in the Bank's direct lending operations, and in its funding, investment, and trading activities where counterparties have repayment or other obligations to the Bank. The extension of credit is a significant contributor to revenue generation. Extending credit creates credit risk that must be effectively managed to preserve value creation. Effective credit risk management must not only consider whether the return is commensurate with the risk but must also consider Scotiabank & Trust (Cayman) Ltd.'s ("STCL" or "the Bank") tolerance for risk, and its ability to absorb losses in terms of both earnings and capital.

The Bank's risk management framework includes the Bank's risk policies, guidelines and processes that articulate the Bank's governance, risk management and control structure. This framework ensures that the Bank's risk exposures are adequately assessed, properly approved, and actively managed in a consistent manner across all business lines. The Credit Risk Policy ("the Policy") documented herein is aligned with BNS Canada's - BNS Enterprise-Wide Risk Management Framework and outlines to the Board of Directors (the "Board") the policies and procedures that are to be utilized by STCL to manage credit risk in a sound and prudent manner.

### Criteria and Approach

STCL's independent Credit Risk Management function for credit exposures across all business segments (Corporate & Commercial, Small Business, Retail, Wealth Management) is conducted by STCL's Enterprise and Credit Risk Committee under the mandate by STCL's Board of Directors. The Enterprise and Credit Risk Committee activities involve reviewing the Bank's credit policies to ensure these are adequate and activities related to extending credit, in all forms and types (including Retail, Small Business, Corporate & Commercial and Wealth Management), are conducted in accordance with established policies and relevant laws, regulations, guidelines, accepted business practices and ethical standards policy and credit recommendations, adjudicating credits, and other credit related responsibilities as determined appropriate by the Board. The Enterprise and Credit Risk Committee reviews and approves credits based on advice and counsel obtained from various internal risk experts. Credit risk assessments are conducted as follows:

- i. Each Customer will have authorized credit limits that encompass defined credit risks. Such credits are monitored and reviewed annually as required, or more frequently as circumstances warrant.
- ii. Environmental risk will be considered in assessing credit risk, as set out in the Board approved Environmental Policy. Additional requirements for Corporate & Commercial Banking are detailed in the environmental risk assessment sections of the Credit Policy Manual (&CPM) & International Credit Administration Handbook (ICAH).
- iii. Cyber Security Risk will be assessed in line with the Bank's Due Diligence guidelines detailed in the International Corporate & Commercial Banking Due Diligence Reference Manual.
- iv. Suitability of capital markets credit facilities will be assessed prior to approval and re-assessed on an ongoing basis as outlined in the BNS Suitability Policy and Procedures for Capital Markets Products. Suitability assessments are conducted to mitigate the risk that a Customer enter a transaction which is not suitable or appropriate for the customer and, if there is a loss, repudiate the transaction by claiming it did not fully understand the risks.
- v. Senior Management will use an internal risk rating systems for classifying credit exposures, which are aligned with CIMA's asset classification criteria. The internal risk experts, after full

consultation with the business line management, will be the final arbiter of credit risk ratings assigned to Corporate, Commercial, and Wealth Management Customers, and any subsequent amendments thereto, except in those cases where Internal Audit recommends a different risk rating, in which case, the rating recommended by Internal Audit will prevail.

### **Structure of Credit Risk Control Function**

The effective management of credit risk requires the establishment of an appropriate credit risk culture. Key credit risk policies and principles along with credit risk management strategies are the underpinnings of an effective credit risk culture. For the Board to discharge its responsibilities with respect to the management of credit risk, the Board reviews various reports presented by management. Once such advice and counsel are provided, STCL's Enterprise and Credit Risk Committee Enterprise and Credit Risk Committee Mandate, operating under a mandate from STCL's Board of Directors adjudicates and provides approval as appropriate. The Board in turn ratifies such decisions for the Corporate & Commercial Banking Centre, Scotia Wealth Management Unit, and in the case of the Retail Unit

### **Business Banking Credit**

For corporate and commercial credits (including non-Loan Underwriting Centre (LUC) eligible small business credits), Scotiabank & Trust Cayman Ltd (STCL) employs two internal risk rating methodologies for the determination of the Borrower Internal Grade Code (IG code): the Advanced Internal Ratings Based (AIRB) Risk Rating (CreditLens) Methodology and the Conventional Methodology. The internal grade (IG) ratings – a 17-point scale used to differentiate the risk of default of borrowers, and the risk of loss on facilities. The general relationship between the Bank's IG ratings and external agency ratings and CIMA's asset classification is shown in the table below. Use of these methodologies are governed by Bank of Nova Scotia (BNS) Credit Policy Manual.

Facility / Borrower IG Code	Implied S&P Ratings	BNS Classification	Local CIMA Asset Classification
IG 99		Certain Government Risk 8 (see below)	Satisfactory
IG 98	AAA/AA+	Excellent	Satisfactory
IG 95	AA/A+	Very Good	Satisfactory
IG 90	A/A-	Good	Satisfactory
IG 87	BBB+	Acceptable	Satisfactory
IG 85	BBB	Acceptable	Satisfactory
IG 83	BBB-	Acceptable	Satisfactory
IG 80	BB+	Acceptable	Satisfactory
IG 77	BB	Higher Risk	Satisfactory
IG 75	BB-	Higher Risk	Satisfactory
IG 73	B+	Higher Risk	Special Mention
IG 70	B/B-	Higher Risk	Special Mention
IG 65	CCC+	Watchlist	Special Mention
IG 60	CCC	Unsatisfactory – Special Monitoring	Special Mention
IG 40	CCC-/CC	Unsatisfactory – Sub Standard	Impaired/Non-Performing Loans – Substandard
IG 30	-	Unsatisfactory – Problematic	Impaired/Non-Performing Loans – Substandard
IG 27	-	Default / Credit-Impaired	Impaired/Non-Performing Loans – Doubtful
IG 22	-	Default / Credit-Impaired – Interest First	Impaired/Non-Performing Loans – Loss/Non-Accrual
IG 21	-	Default / Credit-Impaired – Principal First	Impaired/Non-Performing Loans – Loss/Non-Accrual

**Wealth Management**

Wealth Management uses a risk rating methodology where individual Borrowers and Guarantors are assessed and risk rated against specific criteria as they relate to external conditions, borrower characteristics, borrower capacity and borrower capital. These collectively determine an assessment of the overall strength of the Borrower, and the determination of the borrower risk rating, classified by the Borrower IG code. Wealth Management credit brings together both Retail and Commercial financial analysis methods, and thus has several different forms and methodologies which might be used when analyzing a particular transaction. Retail methodology is based on information provided in the Statement of Affairs (SOA), credit bureau reports, and the Bank’s various credit scoring systems. Retail risks are managed using portfolio models and product-specific scoring criteria. The Commercial portfolio uses the Conventional methodology where, financial statements are spread using CreditLens (“CreditLens”) that are then submitted as part of the credit application.

## **Retail Credit**

The Bank has a comprehensive Asset Classification process for retail customers that consists of various components, and which classifies accounts for origination, account management and recovery based on various risk factors:

### **a) Origination Score:**

- i. The Bank uses a statistical model that computes origination scores utilizing various customer attributes such as tenure with the bank, net worth, income, time of employment, occupation type, etc.
- ii. Origination Scores are updated each time a customer requests a new facility or refinances an existing facility.

### **b) Behavioral Score:**

- i. The Behavioural score risk ranks each loan based on the likelihood of an account/loan becoming 90 days past due (DPD) over a forecasting horizon. The behavioural score is expressed as a numerical value which translates into the odds of the loan becoming 90 DPD.
- ii. The behavioural scores are used in account and collection management and, together with other criteria, also feed into the IFRS9 models and are factored in the 3 IFRS9 Stages for provisioning purposes.

## **Relationship between credit risk management, risk control, compliance, and internal audit functions**

Given its global oversight, BNS Canada via the Global Risk Management Credit Unit (“GRM”) in Toronto, and its regional Credit Risk Management Unit (“CRM”) operating out of Scotia Group Jamaica Limited (“SGJ”), domiciled in Jamaica, provides advice and counsel to STCL on all Business Banking (corporate & commercial and wealth management) credit transactions, taking into account credit risk management policies, procedures, and thresholds that guide the amount of credit which may be adjudicated either by the regional CRM or GRM with regard to individual credits. When GRM or CRM provides such advice and counsel, it takes into consideration factors such as country limits and the Bank’s industry limits to ensure, where appropriate, that on a consolidated basis, prudent credit policies are adhered to.

STCL’s overarching risk management framework, which this Policy falls under, is predicated on the three-lines-of-defense model. Within this model:

- i. The First Line of Defence (typically comprised of the business lines and most corporate functions) incur and own the risk,
- ii. The Second Line of Defence (typically comprised of control functions such as Risk Management, Compliance, and Finance departments) provide independent oversight and objective challenge to the First Line of Defence, as well as monitoring and control of risk, and
- iii. The Third Line of Defence (Internal Audit) provides enterprise-wide independent assurance over the design and operation of the Bank’s internal control, risk management and governance processes throughout the first and second lines of defence. BNS Audit Department may on occasion conduct a review of the STCL’s various business line (i.e., Corporate & Commercial Banking Center (CCBC), Wealth Management, Retail) functions, to include lending, credit risk

management and credit support. Audit reports are distributed to relevant members of the STCL Senior Management and BNS.

### **Reporting on Credit Risk Exposure**

For the STCL Board to discharge its responsibilities with respect to the management of credit risk, the Board reviews various reports presented by management. The Board may specify the content and frequency of reports it requires to carry out its responsibilities. Credit Risk Management provide the following information to the board:

- A. Biennially (or more frequently as required):
  - Credit Risk Policy
  
- B. Annually:
  - Enterprise-Wide Risk Management Framework
  - International Banking – Risk Appetite Framework
  - BNS Suitability Policy & Procedures for Capital Markets Products
  - Reports on the Corporate and Commercial and Retail AIRB Credit Risk Rating Systems
  - Summarized Enterprise-Wide Stress Testing
  
- C. Quarterly:
  - Credits Approved/Declined:
  - Master Listing of Board Reports – CCBC
  - Master Listing of Board Reports – Wealth
  - Master Listing of Board Reports – Retail (greater than equivalent US\$2.5MM)
  - Master listing of Board Reports – Small Business (greater than US\$250,000)
  - Doubtful Loan Provision and Problem Loan Reporting
  - Related Party advances (if applicable).
  - Quarterly Enterprise Risk Management Report:
    - Credit risk appetite monitoring
    - Business Banking and Retail credit risk portfolio credit quality breakdown
    - Provisions for credit losses and allowance for credit losses
    - Problem Loan Reporting
    - Large Exposure & Credit Risk Concentration
    - Limit Breaches
    - Operational & Market Risk Overview

## Part 4 - CRB – Additional disclosure related to the credit quality of assets

### Credit Quality

IFRS 9 Financial Instruments requires the consideration of past events, current conditions, and reasonable and supportable forward-looking information over the life of the exposure to measure expected credit losses. Furthermore, to assess significant increases in credit risk, IFRS 9 requires that entities assess changes in the risk of a default occurring over the expected life of a financial instrument when determining staging. The Bank's models are calibrated to consider past performance and macroeconomic forward-looking variables as inputs in the framework described below. Expert credit judgement may be made in circumstances where, in the Bank's view, the inputs, assumptions, and/or modelling techniques do not capture all relevant risk factors, including the emergence of economic or political events of the market up to the date of the financial statements. Expert credit judgement continues to be applied to the assessment of underlying credit deterioration and migration of balances to progressive stages. Consistent with the requirements of IFRS 9, the Bank has considered both quantitative and qualitative information in the assessment of significant increase in risk.

An account is classified default/credit impaired (i.e., non-accrual or non-performing) based on the CIMA's Rule – Management of Credit Risk and Problem Assets (December 2018) along with rules (expected credit loss approach) adopted from International financial Reporting Standards (IFRS), that is, when either of the criteria below is met:

- The Bank considers that the Entity is “unlikely to pay” its credit obligations in full, without recourse to actions such as realizing security (this excludes securities borrowing and lending as well as other facilities that are regularly marked to market and subject to margin calls); or
- The Entity is more than 90 days past due on any material credit obligation.

Standard Basel elements to be taken as indications of “unlikely to pay” include:

- The Bank makes a charge-off or account-individual allowance resulting from a significant perceived decline in credit quality after the Bank taking on the exposure.
- The Bank sells the credit obligation at a material credit-related economic loss.
- The Bank consents to a distressed restructuring of the credit obligation where this is likely to result in a diminished financial obligation caused by the material forgiveness, or postponement, of principal, interest or (where relevant) fees.
- The Bank has filed for the Entity's bankruptcy or a similar order in respect of the Entity's credit obligation to the Bank; or
- The Entity has sought or has been placed in bankruptcy or similar legal protection, where this will avoid or delay repayment of a credit obligation to the Bank.

The method used to determine the adequacy of the Allowance for Credit Losses is generally the same for all STCL's business lines. The allowance for credit losses, using an expected credit loss approach as required under IFRS 9, is estimated using complex models and incorporates inputs, assumptions, and techniques that involve a high degree of management judgement. Under IFRS 9 expected credit loss methodology, an allowance is recorded for expected credit losses on financial assets regardless of whether there has been an actual loss event.



The Bank's process for assessing changes in credit risk has a quantitative component. Quantitative information is provided the board, portfolio risk rating, delinquency, aged delinquency as a percentage of gross lending all part of governance. Forbearance guidance and restoration of credit process are outlined in CRP and guided by CIMA regulation. For Business Banking (Corporate & Commercial and Wealth Management) exposures such as business and government and commercial loans, the assessment is driven by the internal risk rating (IG codes). For retail exposures, significant increase in credit risk, cannot be assessed using forward looking information at an individual account level, therefore the assessment must be done at the segment level.

Under Stages 1 and 2, interest income is calculated on the gross carrying amount (without deducting the loss allowance). Under Stage 3, interest income is calculated based on the amortized cost (the carrying amount after deducting the impairment provision).

The IFRS 9 impairment model is symmetrical which means that if the credit quality of a financial asset improves such that there is no longer a significant increase in credit risk since initial recognition, then the entity reverts to recognizing 12-month ECL. The exposure needs to demonstrate demonstrable improvement in credit quality as compared to a point in time at which significant increase in credit risk was determined and Lifetime ECL was recorded. GRM will make this assessment incorporating expert credit judgment.

New provisions for Stage 1 and Stage 2 credit exposures are determined quarterly using a combination of model results and management judgement. New provisions for Stage 3 credit exposures, provisions no longer required, and amounts to be written off are recommended by the appropriate units (including Special Accounts Management) responsible for each business line as circumstances dictate and are subject to approval by the appropriate level of authority (SGJ CRM or BNS GRM). Advice and Counsel from BNS GRM will be sought if CRM level of authority would be exceeded.

The following table analyses the credit quality of exposures as of 31 October 2024:

<b>CR1: Credit quality of assets</b>					
USD (in \$000)		a	b	c	d
		Gross carrying values of		Allowances/ impairments	Net values (a+b-c)
		Defaulted exposures	Non-defaulted exposures		
<b>Q4 2024</b>					
1	Loans	9,672	668,627	6,730	671,569
2	Sovereigns Debt (T-Bill)		169,963	-	169,963
3	Debt Securities		563,460		563,460
4	Off-balance sheet exposures		133,712	-	133,712
5	<b>Total</b>	<b>9,672</b>	<b>1,535,762</b>	<b>6,730</b>	<b>1,538,704</b>

## CRB: Additional Disclosure Related To The Credit Quality

Geography USD (in \$'000)	Non Retail	Retail	Total
Anguilla	-	5	5
Bahamas	-	262	262
Barbados	-	92	92
Bermuda	-	69	69
Canada	5,713	253	5,966
Cayman	213,980	511,409	725,389
Chile	118,458	-	118,458
Colombia	-	-	-
Jamaica	-	191	191
Mexico	445,002	3	445,005
Peru	-	-	-
Philipines	-	21	21
Portugal	1,994	-	1,994
Turks And Caicos	67,136	-	67,136
United Kingdom	3,298	-	3,298
United States Of America	172,731	4,698	177,429
Virgin Islands	-	112	112
Other (<\$2,000)	-	10	10
<b>Total</b>	<b>1,028,312</b>	<b>517,125</b>	<b>1,545,437</b>

(1) Disclosed credit exposure takes into account related IFRS 9 allowances for credit losses. Cash and deposits, other investment and other asset excluded.

## CRB: Additional Disclosure Related To The Credit Quality

Industry	USD (in \$'000)
<b>Retail loans:</b>	<b>508,361</b>
Residential Mortgages	461,013
Personal Loans (including credit cards)	47,348
<b>Non-Retail</b>	<b>1,035,440</b>
Banks (including related party)	627,947
Construction, Real Estate and Rental	33,801
Non Central Government Public Sector Entities (PSEs)	-
Other Non Financial Corporation	138,829
Other Professional service	28,451
Sovereigns and Central Banks	169,963
Trade & Commerce	20,912
Transportation, Storage, warehousing and Communication	9,939
Utility	5,599
<b>Total</b>	<b>1,543,801</b>

(1) Credit exposure takes into account related IFRS 9 allowances for credit losses. Cash and deposits, other investment and other asset excluded.

## CRB: Additional Disclosure Related To The Credit Quality

Maturity Bucket	USD (in \$'000)
<b>Retail loans (before provisions):</b>	<b>507,450</b>
Less than 1 year	7,448
1 to 5 years	23,238
Over 5 Years	456,811
Revolving Credits <sup>(2)</sup>	19,953
<b>Non-Retail (before provisions)</b>	<b>1,053,626</b>
Less than 1 year	705,787
1 to 5 years	71,752
Over 5 Years	276,087
Revolving Credits <sup>(2)</sup>	-
<b>No Specific Maturity <sup>(1)</sup></b>	<b>(6,731)</b>
<b>Total</b>	<b>1,554,345</b>

(1) No specific maturity include IFRS 9 ECL provision

(2) Revolving Credit include credit cards and lines of credit with unspecified maturity.

The following tables analyse the impaired exposures as of 31 October 2024:

<b>CR2: Changes in stock of defaulted loans and debt securities</b>			
		Q4 2024	Q2 2024
1	Defaulted loans and debt securities at end of the previous reporting period <sup>(1)</sup>	9,301	9,622
2	Loans and debt securities that have defaulted since the last reporting period	3,012	1,960
3	Returned to non-defaulted status	1,441	1,151
4	Amounts written off	970	717
5	Other changes	230	413
6	Defaulted loans and debt securities at the end of the reporting period (1+2-3-4+/-5)	9,672	9,301

<b>CRB: Additional Disclosure Related To The Credit Quality</b>				
Geography and Industry USD (in \$'000)	Gross Loan	ACL	Net Loans	Write-off net of recoveries
<b>Cayman</b>				
<b>Retail:</b>	<b>9,664</b>	<b>(1,732)</b>	<b>7,932</b>	<b>323</b>
Residential Mortgages	8,683	(1,471)	7,212	(464)
Personal Loans (including credit cards)	981	(261)	720	787
<b>Cayman</b>				
<b>Non-retail:</b>	<b>8</b>	<b>-</b>	<b>8</b>	
Retail Trade & Services	8	-	8	
<b>Total</b>	<b>9,672</b>	<b>(1,732)</b>	<b>7,940</b>	<b>323</b>
(1) Amounts have been prepared in accordance with IFRS 9.				
(2) Whole year fiscal net write-offs are net of recoveries.				
(3) Allowance for credit losses for residential mortgages, personal loans and credit card loans is assessed on a collective basis.				
(4) Allowance for credit losses for business and government loans is individually assessed.				

<b>CRB: Additional Disclosure Related To The Credit Quality (NPL)</b>	
<b>Maturity</b>	<b>USD (in \$'000)</b>
<b>Retail loans:</b>	<b>9,663</b>
Less than 1 year	462
1 to 5 years	1,140
Over 5 Years	8,061
<b>Non-Retail</b>	<b>8</b>
1 to 5 years	8
<b>No Specific Maturity (1)</b>	<b>(1,270)</b>
<b>Total</b>	<b>8,402</b>
<sup>(1)</sup> Revolving Credit include credit cards and lines of credit with unspecified maturity.	
<sup>(2)</sup> No specific maturity include IFRS 9 ECL provision	

<b>CRB: Additional Disclosure Related To The Credit Quality (NPL)</b>	
<b>Days Past Due</b>	<b>USD (in \$'000)</b>
<b>Retail Loans:</b>	<b>9,664</b>
Less than 90 days	3,253
Greater than 90 than 180 days	2,489
Over 180 days	3,922
<b>Non-Retail Loans: (2)</b>	<b>8</b>
Less than 90 days	8
Greater than 90 than 180 days	-
Over 180 days	-
<b>Total</b>	<b>9,672</b>
<sup>(1)</sup> Past due analysis on non-performing loans based on gross loan balance.	
<sup>(2)</sup> Non-retail is assessed on an individual basis and an internal grade assigned to delinquent accounts.	

### Restructure/Forborne Exposure

The Bank defines restructured exposure as loans which have modified original contractual terms (mainly rate, fees or other) but maintain the same credit account number of a customer. This Mitigation tool is also used to address changes in customer's ability to repay according to the original terms and conditions,

in order to minimize control and minimize credit losses for the Bank. Restructure is not recommended for early arrears due to its permanent and primarily 'once in a lifetime' nature but there may be cases where it is an appropriate response to customers under serious financial situations. Refinancing plan is intended to return the account to a fully performing state. The existing loan is modified under a new account number – increasing the term, reducing the interest rate and/or waiving part of the outstanding balance, enabling the customer to have a reduced monthly payment, avoiding unnecessary detriment to the customer, and minimizing risk and loss to the Bank.

Forbearance refers to the return the account to a fully performing state where this is a possible outcome through the indulgence of bad debts, in order to avoid unnecessary detriment to the customer and thirdly the minimization of risk and loss to the bank. This tool could help to eliminate the collection fees at an agreed moment. This tool is used for Customers who have a short-term problem without trouble meeting monthly payments.

Renegotiated/refinanced loans due to financial stress are to be reported as substandard or lower credit quality for regulatory purposes; unless 1) all interest was paid up at the time of the restructure 2) repayment has been maintained for a min. period of 6 consecutive months in accordance with payment schedule.

<b>CRB: Additional Disclosure Related To The Credit Quality (Restructured Exposure)</b>	
<b>Days Past Due</b>	<b>USD (in \$'000)</b>
<b>Retail loans:</b>	<b>14,878</b>
<b>Not Impaired:</b>	
Less than 90 days past due	14,878
<b>Impaired:</b>	
Over 90 days past due	-
<b>Total</b>	<b>14,878</b>

### **Part 4 - CRC: Qualitative disclosure requirements related to credit risk mitigation techniques**

Many of the products used in trading activities create credit exposures which are not determinable with certainty at the on set and which may vary from day to day until their maturity. As such, potential future exposures must be estimated as a basis for measuring the amount of credit to be granted on these products. These estimates of potential future exposure are used for both authorizations and utilizations, with the latter also taking current mark-to-market into the calculation amount. The changes in potential future value and maximum expected exposure are determined by a periodic analysis of market prices and are set to ensure conservatism of the estimates under expected market conditions. Where transactions meet certain criteria for documentation and jurisdiction (as determined by local counsel and Executive Office and Legal), netting arrangements are taken into consideration in establishing credit line utilization. Limits are independently monitored on a daily basis, and where overruns are reported to the appropriate unit in accordance with the BNS Traded Products Manual.

The Bank actively pursues opportunities to mitigate credit risk and reduce capital costs, in a sound and prudent manner, subject to internal controls and in accordance with both legal and regulatory requirements. Credit risk mitigation is achieved through techniques including bilateral close out netting, re-coupons clauses, portfolio hedging, and collateralization. These techniques are implemented through the negotiation of standard trading agreements.

Depending upon the product, either back office or risk management units (Scotia Group Jamaica (SGJ) - Market Risk Management) are responsible for daily monitoring of mark-to-market values of applicable positions against the collateral call thresholds negotiated with each counterparty. Where applicable, the adequacy and enforceability of collateral or guarantees which are evaluated under various scenarios. When the values exceed such thresholds, they are responsible for making collateral calls. They are also responsible for escalating any fails and/or collateral valuation disputes to the Chief Risk Officer (CRO) SGJ, Senior Management in Global Banking and Markets, and Global Risk Management (i.e., where collateral has not been received as anticipated and/or STCL is required to post more collateral than calculated internally). Any decision to post excess collateral or receive less collateral or to invoke a dispute resolution procedure can be made by the CRO and or Global Banking and Markets jointly with Global Risk Management.

Derivatives are generally transacted under industry standard International Swaps and Derivatives Association (ISDA) master netting agreements, which allow for a single net settlement of all transactions covered by that agreement in the event of a default or early termination of the transactions. The terms of the ISDA master netting agreements and Credit Support Annexes are taken into consideration in the calculation of counterparty credit risk exposure. The Bank obtains the benefit of netting by entering into master netting arrangements with counterparties (typically industry standard International Swaps and Derivatives Association (ISDA) agreements), which allow for a single net settlement of all transactions covered by that agreement in the event of a default or early termination of the transactions. In this manner, the credit risk associated with favourable contracts is eliminated by the master netting arrangement to the extent that unfavourable contracts with the same counterparty are not settled before favourable contracts. STCL currently does not hold or trade derivatives.

## **Trading Documentation**

STCL's standard trading agreements are based on market standards, and industry-sponsored contracts and master agreements in accordance with STCL's standing policies regarding trading documentation. Terms of the agreements are proposed by the applicable business line unit, negotiated, and documented, as applicable, by Global Capital Markets Documentation or the business line unit, and approved by Global Risk Management. In conjunction with BNS Legal and trading management, Global Risk Management reviews non-standard terms in trading documentation to ensure that transactions are properly and fully documented. Trading is not permitted without executed documentation unless specifically authorized by the applicable Credit Unit.

The types of collateral STCL are willing to accept under over the counter (OTC) derivative transactions and repurchase, and securities lending agreements are controlled by Global Risk Management and documented in Limit Control Sheets. The acceptable types of collateral are reviewed on an annual basis as part of the annual limit review process described in the Market and Structural Risk Management Policy.

## **Collateral Evaluation**

In the normal course of business, to reduce its exposure to counterparty credit risk, the Group receives collateral for capital markets related activities. The Group holds collateral against loans and advances to customers in the form of mortgage interests over property, other registered securities over assets, term deposits and guarantees. Estimates of fair value are based on the value of collateral assessed at the time of borrowing, and generally are not updated except when a loan is individually assessed as impaired. Collateral is usually not held over loans to affiliates and loans to employees for medical or education purposes. With respect to the residential mortgage portfolio, the Group would extend loans where the collateral held up to 95%.

Collateral values are accurately identified at the outset and throughout the tenure of a transaction by using standard evaluation methodologies. Collateral valuation estimates are conducted at a frequency that is appropriate to the frequency by which the market value fluctuates, using the collateral type and the borrower risk profile. The frequency of collateral valuations is also increased when early warning signals of a borrower's deteriorating financial condition are identified. Borrowers are required to confirm adherence to covenants including confirmation of collateral values on a periodic basis, which are used by the Bank to provide early warning signals of collateral value deterioration. Periodic inspections of physical collateral are performed where appropriate and where reasonable means of doing so are available. Bank procedures require verification including certification by banking officers during initial, annual, and periodic reviews, that collateral values/ margins/etc. have been assessed and, where necessary, steps have been taken to mitigate any decreased collateral values. The Bank does not use automated valuation models (AVMs) for valuation purposes for traditional non-retail products. The Bank performs its own valuations of companies based on various factors such as book value, discounted book value, enterprise value etc.

## **Commercial/Corporate Real Estate**

New or updated appraisals are generally obtained at inception of a new facility, as well as during loan modifications, loan workouts and troubled debt restructure. The primary reason for requiring a new appraisal is if, in the reasonable opinion of the banking execution unit, or GRM, there has been a material change in value. Additionally, none of the appraisal guidelines contained within the policies should dissuade the Bank from requesting an appraisal more frequently if an adverse change in market conditions, sponsorship, credit worthiness, or other underwriting assumptions is realized or expected.



Appraisals must be in writing and must contain sufficient information and analysis to support the Bank's decision to make the loan. Moreover, in rendering an opinion of the property's market value, third party appraisers are responsible for establishing the scope of work necessary to develop credible assignment results. The appraisal must meet the regulatory and industry requirements which, depending on the type of property being appraised, contain any or all of the following three approaches to value:

- i. comparable sales approach
- ii. replacement cost approach
- iii. income approach

The appraiser must disclose the rationale for the omission of any valuation approach. Furthermore, the appraiser must disclose whether the subject property was physically inspected and whether anyone provided significant assistance to the person signing the appraisal report. The report must contain a presentation and explanation of the assumptions used in determining value under each of the abovementioned approaches.

**Retail** - Collateral is generally limited to categories such as real estate, readily realizable collateral (RRC), automobiles and other durables. Secured loans are advanced for a fixed percentage of the value of security (e.g., up to 95% typically for real estate).

**Small Business** - Collateral is generally limited to categories such as residential and commercial real estate, readily realizable collateral (RRC), automobiles and equipment. Secured loans are advanced for a fixed percentage of the value of security.

The following table analyses exposure by collateral as of 31 October 2024:

CR3: Credit risk mitigation techniques – overview								
USD (in \$000)		a	b	c	d	e	f	g
		Exposures unsecured: carrying amount	Exposures secured by collateral	Exposures secured by collateral, of which : secured amount	Exposures secured by financial guarantees	Exposures secured by financial guarantees; of which: secured amount	Exposures secured by credit derivatives	Exposures secured by credit derivatives, of which: secured amount
Q4 2024								
1	Loans	91,150	580,419	580,419				
2	Sovereigns Debt (T-Bill)			-	169,963	169,963		
3	Debt Securities		563,460	563,460				
4	<b>Total</b>	<b>91,150</b>	<b>1,143,879</b>	<b>1,143,879</b>	<b>169,963</b>	<b>169,963</b>	-	-
5	Of which defaulted	8	8,168					

## Part 4 - CRD: Qualitative disclosures on banks' use of external credit ratings under the standardized approach for credit risk

The Bank currently holds US Treasury Bills to which it applies the S&P rating. The evaluation of the credit risk to a customer, or for a specific credit facility for a customer, leads to classification under various internal risk rating systems. For Business Banking (corporate & commercial and wealth management) portfolios, STCL has adopted BNS's dual Risk Rating Systems based on IG Codes for Borrowers and Facilities. The risk rating systems for Business Banking (corporate & commercial and wealth management) employs the Advanced Internal Ratings Base (AIRB) and the Conventional Methodology governed by the Credit Policy Manual. The AIRB portfolios are designed to meet the requirements of transparency, replicability, and archive ability in order to provide consistency in terms of credit adjudication and reporting of credit risk. Key credit risk parameter estimates Probability of Default (PD), Loss-Given Default (LGD) and Exposure at Default (EAD) are applicable to Retail, Wealth and Corporate & Commercial Advanced Internal Rating-Based (AIRB) portfolios and are designed to measure borrower credit and transaction risk. These parameters are used in various internal and regulatory credit risk quantification calculations. The Bank has developed the general relationship between the Bank's IG ratings and external agency ratings. This is discussed in detail in CRA section of this report. The following tables analyse the Risk

Weighting of assets by density and asset class as of 31 October 2024:

<b>CR4: Standardized approach – credit risk exposures and Credit Risk Mitigation (CRM) effects</b>							
USD (in \$000)		a	b	c	d	e	f
		Exposures before CCF and CRM		Exposures post-CCF and CRM <sup>(1)</sup>		RWA and RWA density	
Asset classes		On-balance sheet amount	Off-balance sheet amount	On-balance sheet amount	Off-balance sheet amount	RWA	RWA density
<b>Q4 2024</b>							
1	Sovereigns and their central banks	169,962		169,962		-	0%
2	Non-central government public sector entities						
3	Multilateral development banks						
4	Banks	563,367		563,367		281,684	50%
5	Securities firms						
6	Corporates	161,658	133,712	160,123	26,742	169,337	91%
7	Regulatory retail portfolios	58,003		56,100		56,100	100%
8	Secured by residential property	448,903		445,620		222,810	50%
9	Secured by commercial real estate						
10	Past-due exposures	9,735		9,735		10,225	105%
11	Higher-risk categories						
12	Other Assets	59,377		59,377		59,377	100%
13	<b>Total</b>	<b>1,471,005</b>	<b>133,712</b>	<b>1,464,284</b>	<b>26,742</b>	<b>799,533</b>	

**CR5: Standardized approach – exposures by asset classes and risk weights**

USD (in \$000)	Risk weight Asset classes	a	b	c	d	e	f	g	h	i	j
		0%	10%	20%	35%	50%	75%	100%	150%	Others	Total credit exposures amount (post-CCF and post-CRM) <sup>(1)</sup>
<b>Q4 2024</b>											
1	Sovereigns and their central banks	169,962									169,962
2	Non-central government public sector entities										
3	Multilateral development banks										
4	Banks	5,682		1,929,427		563,367					2,498,476
5	Securities firms										-
6	Corporates							160,113			160,113
7	Regulatory retail portfolios							56,100			56,100
8	Secured by residential property					445,620					445,620
9	Secured by commercial real estate										-
10	Past-due exposures								9,735		9,735
11	Higher-risk categories										-
12	Other Assets							59,377			59,377
13	<b>Total</b>	<b>175,644</b>	<b>-</b>	<b>1,929,427</b>	<b>-</b>	<b>1,008,987</b>	<b>-</b>	<b>275,590</b>	<b>9,735</b>	<b>-</b>	<b>3,399,383</b>

## **Part 5 - CCRA: Qualitative disclosure related to counterparty credit risk**

Counterparty credit risk-taking activities include over-the-counter derivative transactions and securities financing transactions such as repurchase/reverse repurchase transactions and securities borrowing/lending. STCL is not currently engaged in any such activity and as such, there is no counterparty risk.

STCL is not currently engaged in any such activity, thus, there is no counterparty risk, and this disclosure is not applicable.

## **Part 6 - LIQA: Liquidity Risk Management**

The Board is responsible for the Bank's liquidity risk management processes. Authority is delegated to STCL's Senior Management through the relevant Board approved policies and documents. Daily, STCL's Treasury Front Office Unit (TFO) headed by the Regional Director and Treasurer, Caribbean North (based at Scotiabank operations in the Bahamas) manages the Bank's liquidity in accordance with the Board approved Liquidity Risk and Collateral Management Policy, along with the regulatory requirements, to ensure that the Bank maintains sufficient liquidity to meet the liquidity measurement standards and minimum liquidity requirements established by local regulators.

The major source of funding is retail and commercial local and USD deposits (demand, savings, and term deposits) and equity. Stable deposits are used to fund retail loans, mortgages, credit cards and commercial loans. The Bank's funding and liquidity management strategy incorporates business objectives, balance sheet composition, risk exposures (systemic and idiosyncratic), macroeconomic factors and regulatory constraints.

The strategic direction and governance of the asset liability management strategy is provided by the Asset and Liability Committee (ALCO) which is chaired by the Regional Director and Treasurer. The Bank employs a comprehensive approach for the identification, assessment, measurement and monitoring of liquidity and funding risk exposures. These measures include the development of funding diversification strategies that ensure that liabilities are appropriately diversified across instrument types, depositors, tenors, currencies. Funding diversification is supported by analysis of deposit balances, depositor concentration assessment and controlled through appropriate limits.

TFO (1<sup>st</sup> line of defense) is responsible for day-to-day cash management and ensures that sufficient liquidity is in place to meet all STCL's requirements. TFO ensures that activities are conducted within the defined risk limits.

The Caribbean Market Risk Management Unit (2<sup>nd</sup> line of defense) ensures that the liquidity standards are satisfactorily maintained and provides oversight over the operations of the Treasury Front Office, by ensuring that liquidity risks are properly measured, and monitored, using the established risk measurement and monitoring tools.

Risk reports prepared by CMRM and Limit Monitoring reports prepared by Treasury Back Office (TBO) are sent to TFO and also reported on a monthly basis in the ALCO.

## Stress Testing

The Liquidity Stress Testing Operating Framework governs the liquidity Stress Testing (LST) Program (LST Program) undertaken by STCL. The LST Program is established to ensure that the Bank maintain sufficient liquidity, including cushion of unencumbered high quality liquid assets, to withstand a range of internally defined liquidity stress scenarios. These scenarios include those involving the loss or impairment of both secured and unsecured funding sources, liquidity, and credit facility drawdowns as well as collateral requirements. CMRM conducts daily liquidity stress testing for STCL, under six (6) scenarios: (1) Natural Disaster Moderate; (2) Natural Disaster Severe; (3) Pandemic & Local Recession Moderate; (4) Pandemic & Local Recession Severe; (5) Scotiabank Specific More Severe; and (6) Combined More Severe.

Importantly:

- I. Stress scenarios, methodologies, haircuts, and assumptions, included in the LST Program are based on an evaluation of the Bank's business profile, client behavior, market trends and capacity, regulatory requirements, external benchmarks, and recommendations from key stakeholders.
- II. The inputs provided by business line stakeholders are reviewed and independently challenged by the ALCO. Final sign-off is done by the ALCO.
- III. Stress Testing scenarios and assumptions also incorporate the impact of other contingent funding obligations.
- IV. LST results is integral to the Bank's liquidity management strategy, including, but not limited to, determining minimum liquidity buffers, developing liquidity contingency plans, and, where deemed applicable, providing inputs profit optimization, where applicable.
- V. LST results should be measured against minimum requirements for survival over a specified stress horizon (Survival Horizon; SH) and maintained within limits stipulated by the Board.
- VI. LST results are included in periodic reporting to ALCO on a monthly basis and to the Board on a quarterly basis.
- VII. Stress scenarios and assumptions should be evaluated, reviewed, and updated, on an ongoing basis to reflect current and future market conditions.

An overview of each scenario is provided below:

### 1. Natural Disaster (Moderate and Severe)

Scenario where the Bank experiences heightened cash outflows triggered by a natural disaster. Deposit withdrawal and lines of credit drawdown assumptions guided by variance analysis on the monthly change in deposit, loans and credit card data for Bahamas during Hurricane Dorian and post hurricane as of September 2019. Run-off for other ECR countries (including Cayman) were scaled based on the volatility relative the Scotiabank Bahamas books. Partial loan moratoriums are also included.

### 2. Pandemic & Local Recession (Moderate and Severe)

Scenario where the Bank experiences heightened cash outflows triggered by a health pandemic and local recession. Variance analysis was undertaken on the monthly change in deposit data for the period of the health pandemic beginning February 2020. Growth in books is assumed to represent potential run-off in some cases. Guidance was also drawn from the 2008 recession (using the Liquidity Coverage Ratio) to support books which did experience much volatility. Moratoriums of loan payment inflows was also incorporated in the assumptions.

### 3. Scotiabank Specific Fraud (More Severe)

Scenario specific to the Scotiabank entities in the ECR only, as fraudsters target weaknesses in Scotiabank products which has resulted in customer information and deposits being stolen. The occurrence of fraud incidents may result in negative market perception of Scotiabank entities in the ECR, which could trigger a significant run on both commercial and retail funding, along with the inability to successfully borrow funds in the local interbank market. It is assumed that this occurs while other banks in the market remain healthy. Variance analysis was undertaken on the monthly change in deposit data for BNS Toronto and used to scale the volatility in deposits for the ECR entities. The volatility captured in the BNS Toronto LST is then used to assess the impact of the fraud activities on the ECR entities. Outflows are assumed to be equal to or higher than the Parent Bank volatility.

### 4. Combination of Pandemic & Local Recession and Scotiabank Specific (More Severe)

Combination of the Pandemic/Global Recession scenario and Scotiabank Specific operational risk (in the ECR). Consequently, run-off from BNS entities is much higher than the market. This scenario was modelled using the combined volatility from the Pandemic/Local Recession and the Internal Fraud scenarios. The volatility summation is employed in determining the run-offs.

**Business as Usual Cash Gaps:** The Business-As-Usual Cash Flow Gap (“BAU CG”; “CG”) is computed using the net of the expected cash inflows and outflows over the next 30 calendar days. BAU CGs are computed and reported daily to the TFO for both the KYD and USD books. The 30-day BAU CG is reported daily to Senior Management and quarterly and monthly to the Board and ALCO, respectively.

**Funding Concentration** risk refers to the risk of top clients (Retail or Business), who represent a significant portion of deposits, may decide to withdraw their deposits concurrently. Reports are produced daily to identify top 20 clients by a cumulative total of non-maturity and term deposits.

### Liquidity Monitoring and Contingency Plan

Liquidity monitoring, evaluation, and contingency planning are an integral component of the STCL’s funding and liquidity management. The Liquidity Monitoring and Contingency Plan (LMCP) outlines strategies to manage a range of liquidity stress environments and defines responsibilities, procedures, and processes for addressing liquidity shortfalls in emergency situations for STCL. The strategies provide early warnings of potential or impending liquidity crises, as well as define the roles and responsibilities through which the Bank could effectively react to mitigate such stress events. The LMCP outlines the monitoring and evaluation processes through which STCL can be meaningfully assessed for an impending, or existing liquidity crisis and for gauging the severity of such a crisis. The monitoring and evaluation processes are designed as a continuous process – evaluation drives the risk assessment, which drives the actions required to mitigate assessed risks. Continuous monitoring and evaluation ensure actions taken are escalated appropriately as the liquidity situation deteriorates. The process also allows for the enhancement and refinement of the LMCP based on the lessons learnt through experience.

There are two (2) main metrics for monitoring liquidity, which are the Liquidity Coverage Ratio (LCR) and the Net Stable Funding Ratio (NSFR). The LCR aims to ensure that a bank has an adequate stock of unencumbered High Quality Liquid Assets (HQLA) that consists of cash or assets that can be converted into cash at little or no loss of value in private markets, to meet its liquidity needs for a 30-calendar day liquidity stress scenario. The NSFR aims to ensure that banks maintain a stable funding profile in relation to the composition of their assets and off-balance sheet activities, and limits overreliance on short-term wholesale funding, and promoting overall funding stability.

The following tables analyse the STCL's liquidity position and gap as of 31 October 2024:

<b>LIQA: Liquidity Position and Funding</b>					
	<b>Combined in USD \$'000</b>				
	<b>14 Days</b>	<b>30 Days</b>	<b>39 Days</b>	<b>60 Days</b>	<b>90 Days</b>
Deposit with Banks	605,210.50	891,652.78	1,084,866.75	1,359,866.75	1,734,866.75
Total Loans	1,549.61	3,724.99	7,818.76	12,277.75	20,390.36
Other Inflows	5,696.18	5,696.18	5,696.18	5,696.18	5,696.18
<b>Total Inflows</b>	<b>612,456.29</b>	<b>901,073.96</b>	<b>1,098,381.70</b>	<b>1,377,840.69</b>	<b>1,760,953.29</b>
Term Deposits	(960.94)	(3,326.48)	(5,759.68)	(5,896.60)	(8,437.18)
Non-Maturity Deposits	(14,406.43)	(30,253.51)	(38,897.37)	(60,507.01)	(92,201.16)
Non-Maturity Deposits (Core)	(4,580.40)	(9,613.60)	(12,356.70)	(19,207.47)	(29,237.50)
Non-Maturity Deposits (Volatile)	(112,536.62)	(112,536.62)	(112,536.62)	(112,536.62)	(112,536.62)
Other Outflows	(4,520.07)	(9,473.24)	(10,389.32)	(12,654.30)	(15,912.06)
<b>Total Outflows</b>	<b>(137,004.46)</b>	<b>(165,203.45)</b>	<b>(179,939.69)</b>	<b>(210,802.00)</b>	<b>(258,324.52)</b>
<b>Net Cash Flow</b>	<b>475,451.83</b>	<b>735,870.50</b>	<b>918,442.01</b>	<b>1,167,038.69</b>	<b>1,502,628.78</b>
Liquidity Buffer	1,896,307.98	1,896,307.98	1,896,307.98	1,896,307.98	1,896,307.98
Liquidity Buffer Coverage	3.99	2.58	2.06	1.62	1.26

<b>LIQA: Liquidity Gap</b>					
	<b>USD (in \$'000)</b>				
	<b>Under 1 year</b>	<b>1 year to 5 years</b>	<b>Over 5 Years</b>	<b>No Specific Maturity</b>	<b>Total</b>
<b>Asset</b>					
Cash and deposits	1,929,427			5,682	1,935,109
Loans	112,179	94,989	456,846	14,284	678,298
Investments	274,548	-	458,780	15	733,343
Other assets				52,630	52,630
<b>Total</b>	<b>2,316,154</b>	<b>94,989</b>	<b>915,626</b>	<b>72,611</b>	<b>3,399,380</b>
<b>Liabilities &amp; Equity</b>					
Deposits from banks	79,398		490,852		570,250
Other deposits	257,081	203		1,503,651	1,760,935
Other liabilities				113,274	113,274
Equity				954,921	954,921
<b>Total</b>	<b>336,479</b>	<b>203</b>	<b>490,852</b>	<b>2,571,846</b>	<b>3,399,380</b>
<b>Off-balance sheet items</b>	<b>133,712</b>				
<b>Total</b>	<b>2,113,387</b>	<b>94,786</b>	<b>424,774</b>		<b>-</b>

The following tables analyses STCL's LCR and NSFR for the quarter ending 31 October 2024:

## LIQ1: Liquidity Coverage Ratio (LCR)

USD (in \$'000)		Q4 2024		Q3 2024	
		Total unweighted value (average)	Total weighted value (average)	Total unweighted value	Total weighted value
<b>High-quality liquid assets</b>					
1	Total HQLA		177,308		178,294
<b>Cash Outflows</b>					
2	Retail deposits and deposits from small business customers, of which:	288,883	28,888	312,325	29,932
3	- of which stable deposits	-	-		
4	- of which less stable deposits	288,883	28,888	312,325	29,932
5	<b>Unsecured wholesale funding:</b>	1,338,015	299,271	1,742,313	366,973
6	- of which operational deposits (all counterparties) and deposits in networks of cooperative banks	1,243,555	261,493	1,640,268	328,122
7	- of which non-operational deposits (all counterparties)	94,460	37,777	102,045	38,852
8	- of which unsecured debt	-	-	-	-
9	Secured wholesale funding	-	-	-	-
10	<b>Additional requirements:</b>	126,304	12,630	124,771	12,477
11	- of which outflows related to derivative exposures and other collateral requirements	-	-	-	-
12	- of which outflows related to loss of funding on debt products	-	-	-	-
13	- of which credit and liquidity facilities	126,304	12,630	124,771	12,477
14	Other contractual funding obligations	7,760	-	7,119	-
15	Other contingent funding obligations	163,109	24,554	175,238	24,312
16	<b>TOTAL CASH OUTFLOWS</b>		365,343		433,695
<b>Cash Inflows</b>					
17	Secured lending (e.g. reverse repos)				
18	Inflows from fully performing exposures	2,101,757	1,331,287	2,153,484	1,253,839
19	Other cash flows				
20	<b>TOTAL CASH INFLOWS</b>	<b>2,101,757</b>	<b>1,331,287</b>	<b>2,153,484</b>	<b>1,253,839</b>
			Total adjusted value		Total adjusted value
21	<b>TOTAL HQLA</b>		<b>177,308</b>		<b>178,294</b>
22	<b>Total net cash outflows</b>		<b>91,336</b>		<b>108,424</b>
23	<b>Liquidity Coverage Ratio (%)</b>		194%		164%



LIQ2: Net Stable Funding Ratio ("NSFR")					
USD (in \$'000)	a	b	c	d	Q4 2024
	Unweighted value by residual maturity				
	No maturity	< 6 months	6 months to <1 year	1 year	Weighted value
<b>Available Stable Funding (ASF) item</b>					
1 Capital:					
2 Regulatory capital				954,869	954,869
3 Other capital instruments					
4 Retail deposits and deposits from small business customers:					
5 Stable deposits					
6 Less stable deposits		317,692	12,175	-	296,880
7 Wholesale funding:					
8 Operational deposits		1,133,500	-	-	566,750
9 Other wholesale funding					
10 Liabilities with matching interdependent assets					
11 Other Liabilities:					
12 NSFR derivative liabilities					
13 All other liabilities and equity not included in the above categories		411,764	8,561	204	186,785
<b>14 Total ASF</b>		<b>1,862,956</b>	<b>20,736</b>	<b>955,073</b>	<b>2,005,284</b>
<b>Required Stable Funding (RSF) item</b>					
15 Total NSFR high-quality liquid assets (HQLA)					
16 Deposits held at other financial institutions for operational purposes		-	-	-	-
17 Performing loans and securities:					
18 Performing loans to financial institutions secured by Level 1 HQLA		155,087	14,873	-	8,498
19 Performing loans to financial institutions secured by non-Level 1 HQLA and unsecured performing loans to financial institutions		-	-	-	-
20 Performing loans to non-financial corporate clients, loans to retail and small business customers, and loans to sovereigns, central banks and PSEs, of which:		50,481	25,622	-	38,051
21 With a risk weight of less than or equal to 35% under the Basel II standardised approach for credit risk		-	-	-	-
22 Performing residential mortgages, of which:					
23 With a risk weight of less than or equal to 35% under the Basel II standardised approach for credit risk		39	122	448,812	291,808
24 Securities that are not in default and do not qualify as HQLA, including exchange-traded equities		-	-	-	-
25 Assets with matching interdependent liabilities		-	-	-	-
26 Other Assets:					
27 Physical traded commodities, including gold		-	-	-	-
28 Assets posted as initial margin for derivative contracts and contributions to default funds of CCPs		-	-	-	-
29 NSFR derivative assets		-	-	-	-
30 NSFR derivative liabilities before deduction of variation margin posted		-	-	-	-
31 All other assets not included in the above categories		1,974,525	-	103,024	397,081
32 Off-balance sheet items		286,858	-	-	141,645
<b>33 Total RSF</b>		<b>2,466,990</b>	<b>40,617</b>	<b>551,836</b>	<b>877,083</b>
<b>34 Net Stable Funding Ratio (%)</b>					<b>229%</b>

The increase in LCR over the quarter was mainly driven by lower net cash outflows, from lower unsecured wholesale funding, partially offset by lower HQLA.

## Part 7 - SECA: Qualitative disclosure requirements related to securitization exposures

Securitization is the financial practice of pooling various types of contractual debt, such as residential mortgages, commercial mortgages, auto loans or credit card debt obligations (or other non-debt assets which generate receivables) and selling their related cash flows to third party investors as securities, which may be described as bonds, pass-through securities, or collateralized debt obligations (CDOs).

***STCL does not have any securitization activities, therefore this risk is not applicable.***

## Part 8 - Market Risk

Market risk is the risk of loss arising from movements in market prices. For STCL, the key components of this type of risk are as follows:

**Interest Rate Risk (IRR)** is the risk of loss due to changes in the level, slope and curvature of the yield curve, the volatility of interest rates and mortgage prepayments rates. Interest rate risk arises in most treasury and trading activities. As excessive IRR can pose a significant threat to the Bank's earnings and capital, an effective risk management process that maintains IRR within prudent levels is essential to the Bank's safety and soundness. Currently, under Pillar I, the Bank is only required to hold capital against interest/profit rate risk arising from trading positions, if any.

While the Bank does not have a fixed income trading book, the Bank's exposures to IRR could pose potentially significant risk and hence, require sufficient capital support.

The Board is responsible for the interest rate risk management processes in STCL. Authority is delegated to STCL's Senior Management through the relevant Board approved policies and documents. The Asset and Liability Committee (ALCO) provides strategic direction for interest rate management.

The following summarizes the various aspects of the Bank's interest rate risk management policies and examines how these are applied through procedures, controls, limits, and management reporting.

### ***Interest Rate Risk Stress Testing***

Focuses on the impact of change in interest rate on bond prices. Varying shocks are applied to the entity's outright holdings.

### **Foreign Exchange Risk**

Foreign exchange risk is the risk of loss due to adverse movements in foreign exchange rates. Foreign exchange risk arises from currency mismatches in assets and liabilities (both on- and off-balance sheet) that are not subject to a fixed exchange rate, as well as from mismatches in currency cash flow. Sources of foreign exchange risk include spot structural position.

### **Hedging Strategies**

Given the mandates of Treasury and the ALCO to manage liquidity and interest rate risk exposures, the Bank currently does not employ hedging. Market and liquidity risks are fully understood by the Bank and are governed through various risk limits by products categories which are authorized by the Board following guidance from the Market Risk Management Teams regionally and with the Parent Bank. These include Static Gap Limits, Interest Rate Risk in the Banking Book (IRRBB) sensitivity limits, Liquidity Buffer Limits, Survival Horizon Limits and Overnight Trading Position Limits. The Bank uses this comprehensive limit framework to control exposures to various market risk losses.

The following table analyses the Market Risk as of 31 October 2024:

<b>MR1: Market risk under the standardised approach</b>					
		Q4 2024	Q3 2024	Q2 2024	Q1 2024
USD (in \$'000)		RWA	RWA	RWA	RWA
	<b>Outright Products</b>				
1	Interest Rate Risk ( General and Specific)				
2	Equity Rate Risk ( General and Specific)				
3	Foreign Exchange Risk	159,703	177,672	218,740	136,864
4	Commodity Risk				
	<b>Options</b>				
5	Simplified Approach				
6	Delta-Plus Method				
7	Scenario Approach				
8	Securitisation				
9	<b>Total</b>	<b>159,703</b>	<b>177,672</b>	<b>218,740</b>	<b>136,864</b>

## Part 9 - Interest Rate Risk in the Banking Book (IRRBB)

### Interest Rate Risk Reporting

Interest-rate-risk reports are prepared and reviewed monthly by the Caribbean Market Risk Management unit (CMRM). This is distributed to Senior Management in the Treasury Front Office (TFO) and STCL and reviewed at the monthly Asset and Liability Committee (ALCO) meetings, where appropriate strategies are implemented to deal with the changing market environment.

The Utilization of the Net Interest Income Sensitivity is calculated as follows:

- For each portfolio (i.e., KYD and USD) before-tax effect on Net Interest Income of a +/- 100 bps parallel shift in the respective yield curves is calculated.
- Estimate the USD equivalent impact across all currencies assuming: (i) +100 bps parallel shift in the respective yield curves; and (ii) -100 bps parallel shift in the respective yield curves.
- Select the largest absolute loss between (i) and (ii).

The Utilization of the Economic Value of Equity Sensitivity is calculated as follows:

- For each portfolio (i.e., KYD and USD) before-tax effect on Economic Value of Equity of a +/- 100 bps parallel shift in the respective yield curves is calculated.
- Estimate the USD equivalent impact across all currencies assuming: (i) +100 bps parallel shift in the respective yield curves; and (ii) -100bps parallel shift in the respective yield curves.
- Select the largest absolute loss between (i) and (ii).

## **Interest Rate Risk Measurement**

**I. Static Gaps** – Static Gap measurement is used to analyze funding and investment interest rate risk. A Static Gap is the difference between assets and liabilities of comparable repricing or maturing periods, where assets (inflows) are represented by positive values and liabilities (outflows) being represented by negative values. Changes in interest rates can have adverse effects both on the Bank's earnings and its economic value. This has given rise to two separate, but complementary, perspectives/approaches that are used by STCL for assessing interest rate risk exposure.

### **IRRBB Sensitivity Gauges:**

**II. Net Interest Income Sensitivity** – Focuses on the impact of changes in interest rates on accrual or reported earnings over the next 12-month period, thus impacting shareholder value over the short run via retained earnings. The potential impact on earnings is an important focal point for interest rate risk analysis because reduced earnings or outright losses may affect the financial stability of an institution by undermining its capital adequacy and by reducing market confidence.

**III. Economic Value of Equity Sensitivity** – Focuses on how variations in market interest rates affect the economic value of the Bank's assets, liabilities and off-balance sheet positions. The economic value of the Bank can be viewed as the present value of the Bank's expected net cash flows, defined as expected cash flows on assets minus the expected cash flows on liabilities, plus the expected net cash flows on off-balance sheet positions. Since the economic value perspective considers the potential impact of interest rate changes on the present value of all future cash flows, it provides a more comprehensive view of the potential long-term effects of changes in interest rates than is offered by the earnings perspective.

**IV. Measurement Procedures** - The Interest Rate Gap Reports are prepared, reviewed, and sent by CMRM. Currently, Interest Rate Gap limits are in place. Interest rate risk should be managed through a combination of monthly gap measurements and stress testing (performed for +/- 100 basis points in interest rate), which is compared to set risk limits for each bucket.

The following table analyses the results of the liquidity stress test as of 31 October 2024:

IRR: Interest Rate Risk in the Banking Book		
Summary Results (USD '000)		
	Interest Rate Change	
	-100 bps	+100 bps
<b>Net Interest Income Sensitivity</b>		
KYD	(2,125)	2,092
USD	(4,626)	4,622
<b>Total</b>	<b>(6,751)</b>	<b>6,714</b>
<b>Utilization</b>		6,751
<b>Limit</b>		12,000
<b>Limit Utilization</b>		56%
<b>Economic Value of Equity Sensitivity</b>		
KYD	(2,765)	2,371
USD	63	(205)
<b>Total</b>	<b>(2,702)</b>	<b>2,166</b>
<b>Utilization</b>		2,702
<b>Limit</b>		6,000
<b>Limit Utilization</b>		45%

## Part 10 - Operational Risk

Operational risk is the risk of loss resulting from people, inadequate or failed processes and systems, of from external events. Operational risk includes third party risk management and legal risk but excludes strategic risk and reputational risk. Operational risk in some form exists in each of the Bank's business and support activities and can result in financial loss, regulatory sanctions, and damage to the Bank's reputation.

**Operational Risk Management framework principles are:**

### 1. Risk Program Governance

The Bank recognises operational risk is a distinct risk management discipline, managed enterprise-wide, in a globally coordinated manner, and in compliance with local regulations. Governance of operational risk is aligned with the overarching committee governance structure as outlined in the Enterprise-Wide Risk Management Framework (EWRMF).

#### i) Approval Structure, Delegations of Authority

The risk committee of the board assist the board in fulfilling this responsibility for the review of the Banks's risk appetite and identifying and monitoring key financial and non-financial risk and oversight of the promotion and maintenance of a strong risk culture throughout the bank. The operational risk committee (ORC) is a Senior Management committee with receives its delegated authority from the chief risk officer (CRO) of the bank and is in place the assist in the execution of the accountabilities of the CRO with respect to operational risk. The operational risk management and control function, based in Jamaica, comprises a Senior Manager Operational Risk who reports directly to the Chief Risk Officer and an Operational Risk Analyst.

ii) **Three Lines of Defence**

The Bank' operational risk management framework is predicated on the Three Lines of Defence model. The First Line of defence incurs and owns the risk, while the Second Line of defence provides independent oversight and objective challenge to First Line activities. The Audit department is the Third Line of defence and provides enterprise-wide independent objective assurance over the design and operations of the Bank's internal control, risk management and governance processes. Employees in every area of the organization are accountable for risk management.

**2. Operational Risk Appetite**

The Operational Risk Appetite Framework contains the Bank's operational risk appetite statement which articulates the aggregate level and types of operational risks the bank is willing to accept, or seeks to avoid, to achieve its business objectives. It includes qualitative statements, as well as quantitative measures.

**3. Risk Culture**

Effective risk management requires a strong, robust, and pervasive risk culture where every Bank employee is a risk manager and is responsible for managing risks. The Risk Culture & Conduct Risk Management Framework outlines how the Bank's risk culture is influenced by numerous factors including the interdependencies amongst the Bank's risk governance structure, risk appetite, strategy, organizational culture, and risk management tools.

A strong risk culture supports an environment that promotes sound risk-taking behaviours aligned to the Bank's values and enables employees to identify risk taking activities that are beyond the established risk appetite.

**Operational Risk Management Programme Elements**

**1. Risk Identification and Assessment**

Risk identification and assessment is a critical part of effectively managing operational risk at Scotiabank and a core component of the ORMF. Operational Risks are identified, classified, and assessed, and their potential impact is evaluated and reported to management and the Board. ORM tools support the identification and assessment of operational risk with each having their defined methodology and/or standards. The methodologies and standards also outline expectations regarding the frequency with which activities must be performed or repeated/ refreshed and with which the outputs must be reviewed and refreshed to ensure risk assessments are reflective of current risk exposure. The risk identification process includes:

- i) Operational Risk Directory
- ii) Risk & Control Self – Assessment
- iii) Scenario Analysis
- iv) New Initiative Risk Assessment

## 2. Risk Mitigation and Control

### i. Policy and Procedural controls

STCL has adopted BNS Canada's policies in conducting its business and uses BNS Canada's structures to provide risk control including:

- a. Credit risk adjudication is subject to advice and counsel by BNS Canada (Global Risk Management) and BNSJ CRM (Scotia Group Jamaica).
- b. All such limits are subject to independent ratification by the STCL's Board of Directors.
- c. Operational risk controls are in accordance with BNS Canada's policies and procedures.

### ii. Controls

Controls are identified and assessed through the various ORM tools. In cases where controls are deemed deficient, a remedial action plan will be required, which in turn will help to mitigate residual risk. This Framework facilitates informed operational risk response decisions which include mitigation, transfer, acceptance, and avoidance of operational risks.

### iii. Segregation of Duties

The restrict segregation of duties between the revenue generating business line and operational support which is responsible for settlement, processing, limit monitoring and accounting for transactions.

### iv. Insurance

The Bank maintains appropriate insurance policies including public liability and employee indemnity insurance. Such policies are designed to apply globally to all bank subsidiaries.

### v. Management Information

There is continuous monitoring and reporting of risk to facilitate effective management oversight. There is also mandatory training for all employees, regular communication and reinforcement of requirements including those stipulated by the Code of Conduct.

### vi. Mitigation of Issues

Through the Bank's operational risk management tools, issues such as deficiencies in the design or operating effectiveness of a control may be identified. In response to issues being identified, action plans can be created to remediate issues. These plans are managed by action owners to ensure the detailed action plans are executed timely and effectively.

## 3. Risk Measures

A key component of risk management is quantifying the size and scope of the Bank's operational risk exposure. The collection and analysis of internal and external operational risk event data and operational risk capital values provide meaningful information to measure operational risk.

### i. Operational Risk Events

Operational Risk Event (ORE) reporting is a key component of the Framework supporting the goal to manage, mitigate and monitor operational risk within the organization. The data captured from OREs is a critical input for the calculation of operational risk regulatory capital and provides meaningful information for identifying, assessing, and mitigating operational risk exposures by conducting root cause analysis of individual events and evaluating internal controls.

ii. **Operational Risk Capital**

Operational risk capital refers to regulatory and internal capital which is quantified as a reserve for unexpected losses resulting from operational risk. Operational risk capital is a component of the total amount of risk capital that Scotiabank holds.

**4. Monitoring and Analysis**

The Bank has processes in place for the ongoing monitoring of operational risk. These monitoring activities can provide an early warning of emerging issues, triggering timely management response. In addition, these activities allow for review and analysis of the risk profile in relation to risk appetite or other key indicators to identify when events may be approaching or exceeding thresholds, requiring action and/or escalation.

**5. Risk Reporting**

Effective operational risk management includes the timely and relevant reporting of current trends and analysis. Operational risk reporting is a process which facilitates the distribution and escalation of operational risk information to relevant stakeholders. This ensures relevant stakeholders understand operational risk management exposure and activities by having access to reliable information which supports risk-based decision-making.

The following table analyses the operational risk charge as of 31 October 2024:

Operational Risk		
	a	a
	Q4 2024	Q4 2023
USD (in \$'000)		
<b>Capital Requirement</b>		
1 Risk Exposure (Basic Indicator Approach)	25,046	21,300
2 Operation Risk Capital Charge as a % of Total Minimum Regulatory Capital	15%	15%
3 <b>Operational Losses:</b>	<b>419</b>	<b>115</b>
Fraud	62	39
Error	357	76
(1) Whole year fiscal operational losses. (2) ABM Cash differences & Trading Errors accounted for 73.9% of total operational losses (3) Debit & Credit Card fraud accounts for 14.27% of total operational losses		



## Part 11 – Remuneration

### Scope

Scotiabank & Trust (Cayman) Ltd. (“STCL”) has prepared this report in accordance with Basel II Pillar 3 disclosure requirements. The following information concerns the Material Risk Takers (“MRTs”), including the STCL’s Executive Committee as well as Designated Team Members. The Designated Team Members were determined in collaboration with the local Risk Management function and include:

- Chief Risk Officer for Caribbean North & Central
- STCL Board of Directors

### QUALITATIVE DISCLOSURE

#### Governance

The Bank of Nova Scotia (the “Bank”) has an established Human Capital and Compensation Committee (“HCOB”) of the Board of Directors (“Parent Board”), which is responsible for setting global policies on compensation, overseeing the compensation governance framework, and ensuring that compensation arrangements are consistent with and promote effective risk management. Annually, the HCOB and Risk Committee review the Bank’s Compensation Policy and the HCOB recommends it to the Parent Board for approval. There were no material changes to the Bank’s Compensation Policy in fiscal 2024 but housekeeping amendments including updating the Business Strategy section to reflect the Bank’s new strategy and enhancing language to reflect the importance of incenting positive risk and compliance behaviors at the Bank.

The HCOB is comprised of Nora Aufreiter (Chair), Guillermo Babatz, Lynn Patterson, Una Power, Aaron Regent (Chair of the Parent Board) and Calin Rovinescu. The HCOB held six meetings in 2024 (2023: eight meetings), including one joint session with the Bank’s Risk Committee. More information on the HCOB composition and compensation decision-making can be found in the Scotiabank Management Proxy Circular at <http://www.scotiabank.com/ca/en/0,,917,00.html>.

The HCOB has retained Hugessen Consulting Inc. (“Hugessen”) as its independent advisor since 2019 to advise on compensation-related matters. The HCOB also retains Semlar Brossy Consulting Group LLC (“Semlar Brossy”) to collaborate with Hugessen to provide a broader global perspective on executive compensation practices and related compensation governance matters. Hugessen and Semlar Brossy are independent executive compensation consulting firms based in Toronto, Canada and Los Angeles, USA respectively.

STCL’s human resources governance framework is aligned with the Bank’s overarching human resources policies, including its Total Rewards Principles and Compensation Policy. Global compensation policies are adopted and/or localized per relevant regulations and legislation as necessary. Global compensation programs are implemented locally, and employees’ eligibility is established based on their roles.

STCL’s Board of Directors comprised of four employees of the STCL, three of which are staff of Scotiabank and who are not compensated for their role as directors, and one independent director who is compensated. There is also a separate Board of Directors for the Mutual Funds business, which includes

STCL's Managing Director, and other senior managers from the Bank based in Toronto, Canada, as well as a former Managing Director of STCL. The latter is the sole financially compensated board member.

### **Compensation Structure and Design**

STCL's compensation program is designed to compensate individuals based on business and individual performance results with a focus on sustainable growth, the creation of long-term shareholder value and prudent risk management. Our compensation philosophy supports the Bank's strategic direction and is based on the following objectives and principles.

- Reinforcing Accountability by clearly aligning compensation with individual and corporate performance
- Supporting our Strategy by assessing performance for compensation purposes against the same financial and non-financial metrics we use to drive performance for our shareholders
- Attracting and Retaining Talent by making sure compensation is competitive and appropriate for our strategy
- Emphasizing the Long Term by paying compensation out over time
- Ensuring Prudent Compensation Risk Management by balancing risk and reward in our compensation structure and ensuring our programs do not encourage excessive risk taking

Total compensation of STCL employees, including MRTs, may include fixed compensation and variable compensation.

### **Fixed Compensation**

Fixed compensation may include base salary, non-discretionary pension, benefits and allowances, including mobility-related allowances. The fixed compensation of MRTs reflects their professional experience and job responsibilities taking into account the level of education, the degree of seniority, the level of expertise and skills, job experience and the business activity undertaken and local market pay levels.

#### Base Salary

Base salary compensates employees for fulfilling their day-to-day roles and responsibilities, including leadership and management duties they perform. Total compensation, including base salary and incentive awards, is reviewed annually, and adjusted where appropriate based on each employee's role and experience, sustained performance, internal job value and local external market practice.

#### Pension, Benefits and Allowances

Additional fixed compensation may include pension contribution by employer, optional employee share participation scheme, medical benefits coverage, housing and relocation or other expatriate allowances such as children's school education costs, storage.

### **Variable Compensation**

Variable compensation is comprised of short-term incentives paid in cash and deferred incentives paid in Restricted Share Units ("RSUs") and Performance Share Units ("PSUs").

## Annual Incentive Plan

All STCL employees are eligible to participate in an annual short-term incentive plan. Annual incentives are designed to reward employees for their contribution to the achievement of the Bank's annual financial and non-financial goals. The Annual Incentive Plan (AIP) rewards employees for business results and individual performance relative to financial and non-financial measures that support the Bank's strategic plan and individual deliverables. AIP awards are delivered to employees in cash.

### *Performance Metrics*

The performance metrics in the AIP are based on the Bank's performance on financial, client and environmental, social and governance (ESG) metrics for the fiscal year and on individual performance, which has a significant impact on final awards. The AIP includes risk-adjusted measures that reflect the full range of potential risks. The aggregate AIP pool is determined based on:

- the Bank's achievement against a scorecard of all-Bank measures: Net Income Attributable to Common Shareholders (NIACS), operating leverage and clients & ESG goals, and
- STCL's achievement against a scorecard of country performance measures: Net Income After Tax (NIAT), operating leverage and customer

The calculated pool funding may be adjusted based in a Strategic Modifier and for performance relative to peers, as well as a discretionary risk adjustment that is approved by the Parent Board after considering performance against the Bank's Risk Appetite Framework. The risk adjustment has been enhanced in fiscal 2024 to allow upward adjustments to the all-bank performance metric to reward employees for positive risk and compliance behaviours, while maintaining a bias for a neutral-to-negative adjustment (including the potential for a zero payout).

### *Risk Adjustment*

Prior to AIP awards being approved, the Parent's Chief Risk Officer ("CRO") assesses whether there are any other potential risks that should be reflected in the incentive pool funding and recommends adjustments, where appropriate, to the HCOB and Risk Committee. Risk adjustments can be made to reduce the incentive pool funding to reflect performance against the Bank's Risk Appetite Framework or increase the funding in recognition of exceptional risk and compliance behaviours.

## Deferred Incentives

The Bank has a Restricted Share Unit (RSU) plan and a Performance Share Unit (PSU) plan.

### *RSU Plan*

The purpose of the RSU Plan is to enhance the Bank's ability to attract and retain executives and to promote alignment of interests between such individuals and the shareholders of the Bank.

RSUs are also awarded to select directors who have the ability to assist in creating future shareholder value. The program recognizes, rewards and retains high-potential and top-performing directors by aligning their interests with those of our shareholders.

RSUs fully vest at the end of three year period, and the ultimate value of the RSUs depends on the Bank's longer-term performance and future share price.

#### *PSU Plan*

The purpose of the PSU Plan is to enhance the Bank's ability to attract and retain talented individuals to serve as executives of the Bank, to reward executives for creating shareholder value over three years and for achieving corporate performance objectives.

PSUs fully vest and are paid out at the end of the three-year performance period based on performance the Bank's Return on Equity ("ROE") and Total Shareholder Return ("TSR") performance.

#### *Risk Adjustment*

Prior to RSUs and PSUs vesting, the Bank's CRO assesses whether there are any other potential risks that should be reflected in the amount vesting and recommends adjustments, where appropriate, to the HCOB and Risk Committee. Risk adjustments can be made to reduce the amount vesting to reflect the crystallisation of specific risk events or adverse performance outcomes or increase the amount vesting in recognition of exceptional risk and compliance behaviours.

#### **Risk Management**

Risk is carefully managed, so that all business performance targets, and individual/department objectives can be accomplished within established risk policies, limits, processes, and standards. The key metrics and targets on which incentive compensation plans are based are approved by the Parent Board. The main elements of our risk management framework include:

- Employees are discouraged from taking unreasonable and excessive risks through a strong internal risk culture that is reinforced by compensation programs. By delivering incentive compensation through a combination of annual, mid-term and long-term incentives that reflect the Bank's risk profile and by deferring a substantial portion of the incentive compensation paid to senior executives and other employees whose actions can have a material impact on risk, employees are discouraged from taking unreasonable and excessive risks. Caps are also placed on annual incentive funding in conjunction with stress-testing potential payouts and implementing share ownership and post-retirement share retention requirements to ensure shareholder alignment on a long-term basis.
- The Bank's Chief Risk Officer (CRO) and Global Risk Management function review all material compensation plans from a design perspective to ensure that they reflect the Bank's risk appetite framework. The Bank's CRO assesses whether there are other potential risks that should be adjusted for incentive pool funding (such as concentration risk, off-balance-sheet risk, and liquidity risk) and monitors all material compensation plans for adherence with the Bank's risk appetite and recommends adjustments to the HCOB and the Bank's Risk Committee, if warranted. The risk adjustment allows for upward adjustments to reward employees for positive risk and compliance behaviours while maintaining a bias for a neutral-to-negative adjustment to reflect

the crystallisation of specific risk events, adverse performance outcomes or in recognition of exceptional risk and compliance behaviours.

- As part of the Parent CRO's risk assessment, prudent valuations for capital adequacy are conducted to ensure the Bank is appropriately managing its capital to produce shareholder returns. As each business line is allocated equity which reflects their respective economic capital, the capital adequacy assessment ensures that capital is adequate to meet current and future risks and achieve strategic objectives. These prudent valuations ensure business lines are being charged adequately for the risk inherent in their respective business, and feed into the determination of incentive pools.
- The Bank's Risk Committee participates in reviews of the design and results of incentive programs. The Risk Committee members and the HCOB members jointly review and approve the design, metrics, targets, and payouts of material compensation programs.
- Adherence to business values, the code of conduct, and risk and compliance-related policies are key considerations when determining individual compensation awards. For material risk impact employees throughout the Bank and MRTs in STCL, the Bank's Compensation Review Committee (whose membership includes the global heads of finance, risk management, legal, compliance, internal audit, human resources, and the SVP Total Rewards) reviews possible breaches in conduct to ensure appropriate linkage between incentive compensation and risk.
- Measures for incentive programs are thoroughly reviewed by the Bank's executive leadership team, the Human Capital Committee ("HCC") composed of the President and CEO of the Bank and his Senior Management team, to provide senior leaders with the opportunity to evaluate the key aspects of material compensation programs from an overall policy and comprehensive risk basis.
- Clawback and malus provisions: The Bank's Clawback Policy applies to covered individuals, including MRTs. Employees may be required to forfeit outstanding awards, repay previous compensation, or have future grants reduced under a variety of triggering events.
- Anti-hedging and non-assignability provisions prohibit employees from utilizing hedging strategies or derivatives to circumvent the risk alignment effects of the Bank's compensation programs.
- Compensation programs are reviewed independently of management. The Bank's internal audit function conducts an annual review of compensation programs and practices, reporting the outcomes to the HCOB. The review includes certain material compensation plans and programs, and assessment of the appropriateness of these plans and programs against the Bank's organisational goals and risk profile, as well as compliance with the Financial Stability Board ("FSB") principles and standards, and an assessment of the appropriateness of payouts relative to the risks undertaken in the business.

## QUANTITATIVE DISCLOSURE

### Compensation tables for MRTs

The tables below summarise total remuneration earned during the 2024 fiscal year for MRTs and include variable remuneration awards made after the end of the fiscal year to reflect decisions made during the compensation planning cycle. The Deferred Remuneration table is a snapshot of outstanding deferred remuneration as of October 31, 2024 and deferred remuneration awarded/paid during the fiscal year.

**Table REM1: Remuneration awarded during the financial year (USD)**

	MRTs
<b><u>FIXED REMUNERATION</u></b>	
Number of identified staff	4
Total fixed remuneration	\$694,839
Cash	\$694,839
<b><u>VARIABLE REMUNERATION</u></b>	
Number of identified staff	3
Total variable remuneration	\$328,975
Cash	\$223,342
Share-linked instruments	\$105,633
<b>Total Remuneration</b>	<b>\$1,023,815</b>

**Table REM2: Special payments (USD)**

Special payments	Guaranteed bonuses		Sign-on awards		Severance payments	
	Number of employees	Total amount	Number of employees	Total amount	Number of employees	Total amount
MRTs	0	0	0	0	0	0

**Table REM 3 - Deferred Remuneration (USD)**

	a	b	c	d	e
Deferred and retained remuneration	Total amount of outstanding deferred remuneration	Of which: total amount of outstanding deferred and retained remuneration exposed to ex post explicit and/or implicit adjustment	Total amount of amendment during the year due to ex post explicit adjustments	Total amount of amendment during the year due to ex post implicit adjustments	Total amount of deferred remuneration paid out in the financial year
<b>MRTs</b>					
Cash					
Shares	\$355,153	\$355,153	\$ -	\$ -	\$12,087
<b>Total</b>	<b>\$355,153</b>	<b>\$355,153</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$12,087</b>

-END-